# THE SCIENCE BEHIND SHAPING BEHAVIOR IN ONLINE GAMES

#### JEFFREY "LYTE" LIN | LEAD SOCIAL SYSTEMS DESIGNER



SPECIAL THANKS TO THE RIOT GAMES PLAYER BEHAVIOR TEAM

## HEADS UP YOU WILL SEE INAPPROPRIATE LANGUAGE IN THIS TALK

### WE USED TO BELIEVE TOXIC BEHAVIOR AND ONLINE GAMING WENT HAND-IN-HAND

Teemo [24:50]: GIMME a T Teemo [24:55]: GIMME an A Teemo [24:59]: GIMME a L Teemo [25:08]: GIMME an O Teemo [25:12]: GIMME a N Teemo [25:17]: WHATS THAT SPELL Talon [25:19]: talon? Teemo [25:23]: USELESS FUCKIN CUNT summonerscode.com Teemo [24:50]: GIMME a T Teemo [24:55]: GIMME an A Teemo [24:59]: GIMME a L Teemo [25:08]: GIMME an O Teemo [25:12]: GIMME a N Teemo [25:17]: WHATS THAT SPELL Talon [25:19]: talon? Teemo [25:23]: USELESS FUCKIN CUNT summonerscode.com Master Yi [20:17]; i go to work this waiste of time Master Yi [21:56]: ur mom should have cancer riven.. Riven [22:13]; my mums dead, but at least she didn't die from the wraith camp

summonerscode.com

## **SPECIALISTS**



PHD – BRAIN & COGNITIVE SCIENCES DAVIN "DAVIN" PAVLAS PLAYER RESEARCHER

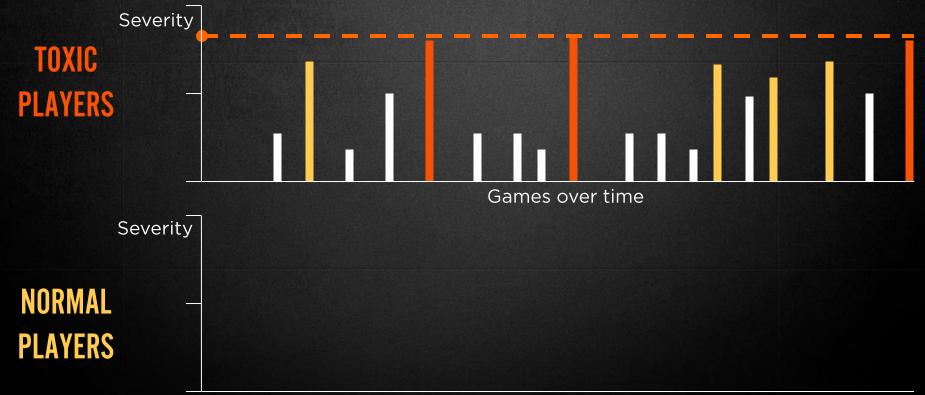
PHD – HUMANS FACTORS PSYCHOLOGY JEFF "LYTE" LIN Lead designer

PHD – COGNITIVE NEUROSCIENCE

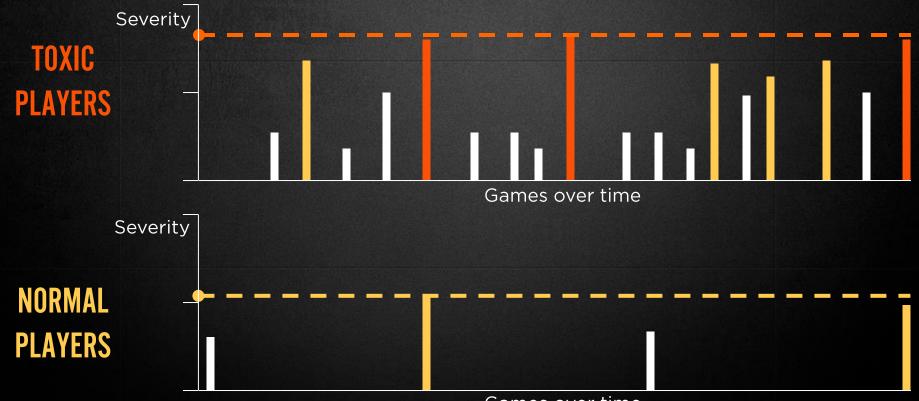




Games over time



Games over time

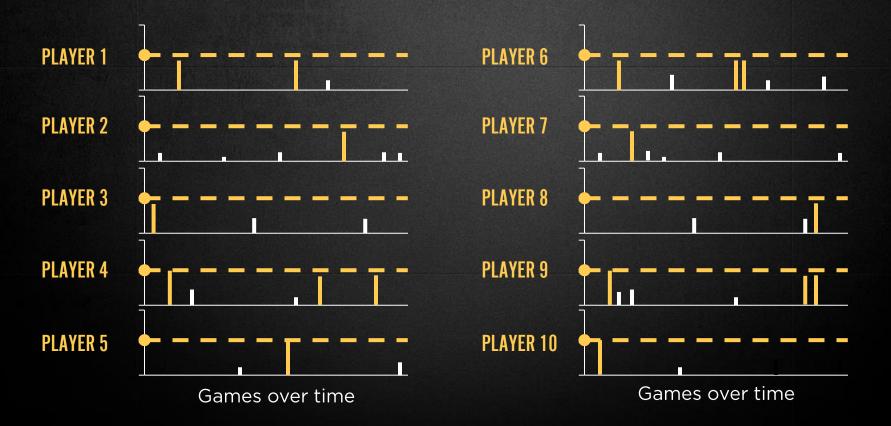


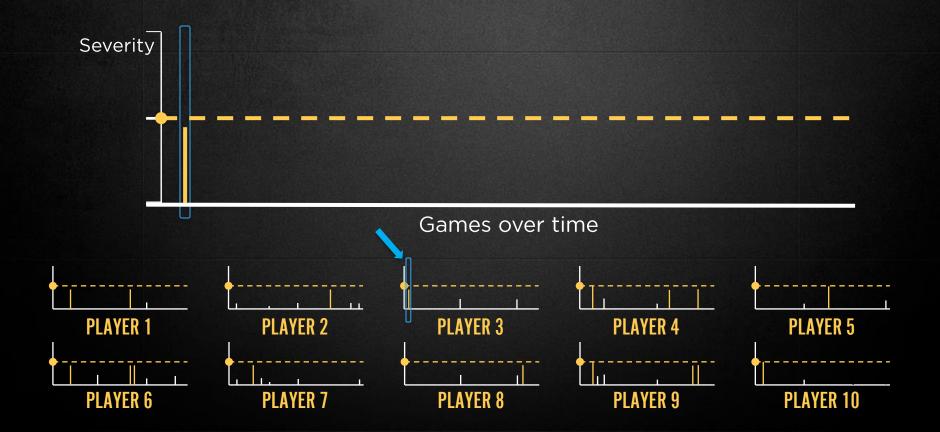
Games over time

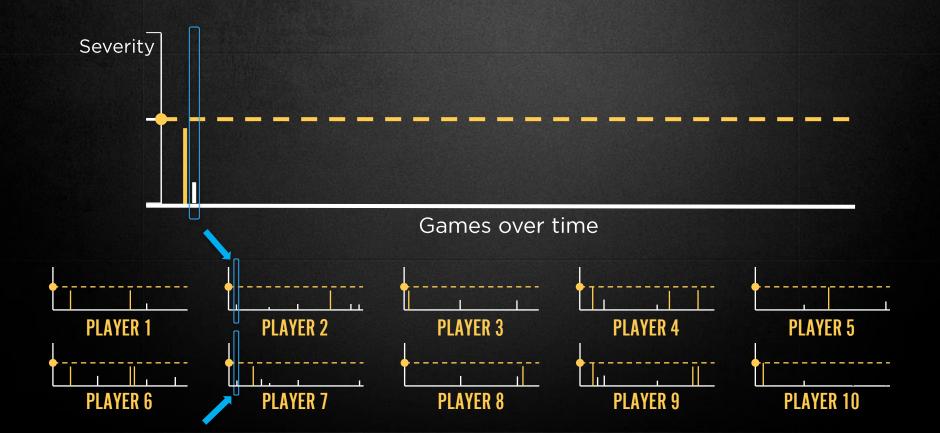
## IF WE REMOVE ALL TOXIC PLAYERS FROM THE GAME, DO WE SOLVE THE PLAYER BEHAVIOR PROBLEM?

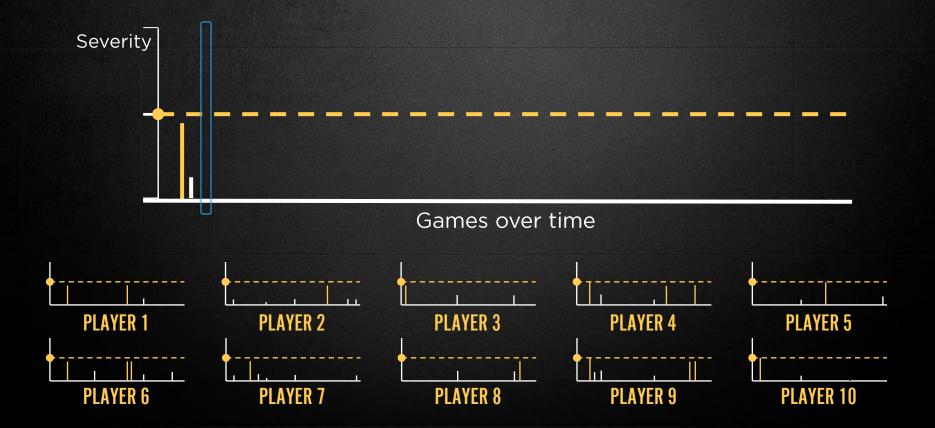
## IF WE REMOVE ALL TOXIC PLAYERS FROM THE GAME, DO WE SOLVE THE PLAYER BEHAVIOR PROBLEM?

NO.









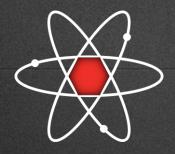




Games over time

### MANY GAMES SEEM TOXIC BECAUSE AT LEAST ONE PLAYER'S HAVING HIS/HER BAD DAY

## HOW DO WE PREVENT PLAYERS FROM FLIPPING TABLES BECAUSE OF CONTEXT?



## THE CROSS-TEAM CHAT EXPERIMENT



## HYPOTHESIS

MAKING CROSS-TEAM CHAT AN OPT-IN PROCESS CAN IMPROVE PLAYER BEHAVIOR



#### CHAT LOG ANALYSIS

ONE WEEK BEFORE [April 24 - April 30]

ONE WEEK AFTER [May 1 - May 7]

**46%** of games had no [all] chat

**81.7%** were negative

**9.6%** were neutral

**8.7%** were positive

#### CHAT LOG Analysis

ONE WEEK BEFORE [April 24 – April 30]

ONE WEEK AFTER [May 1 - May 7]

-32.7% negative chat

**46%** of games had no [all] chat

**81.7%** were negative



9.6% were neutral

**8.7%** were positive

#### CHAT LOG Analysis

ONE WEEK BEFORE [April 24 – April 30]

ONE WEEK AFTER [May 1 - May 7]

46% of games had no [all] chat

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**9.6%** were neutral

-1.9% neutral chat

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ONE WEEK BEFORE [April 24 – April 30]

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+34.5% positive chat

#### CHAT LOG Analysis

ONE WEEK BEFORE [April 24 – April 30] ONE WEEK AFTER [May 1 - May 7]

46% of games had no [all] chat



47% of games had no [all] chat

**81.7%** were negative



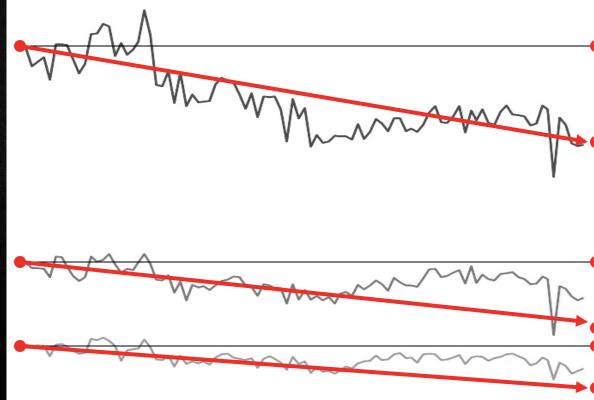
-32.7% negative chat

9.6% were neutral

**8.7%** were positive

-1.9% neutral chat

+34.5% positive chat



- **17%** in Offensive Language on Summoner's Rift

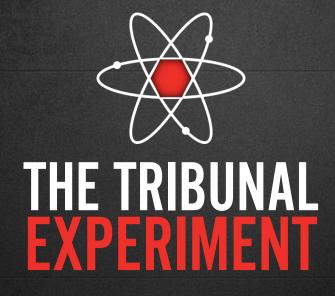
-12% in Verbal Abuse on Summoner's Rift

-6% in Negative Attitude on Summoner's Rift

\*REPORT DATA FROM 5/1/2012 TO 9/1/2012

## **DEFAULT CHAT OFF TAKEAWAYS**

A small change can have a large impact
Shielding players from toxic behavior can also reduce the frequency of the behavior



# **CORE PILLAR** reform or remove toxic players

## HYPOTHESIS

ENGAGING OUR COMMUNITY TO MANAGE THEIR OWN BEHAVIOR CAN BE AN EFFECTIVE APPROACH IN FIGHTING TOXIC BEHAVIOR

#### THE TRIBUNAL

Review Cases		Justice Review	Guidelines	FAQ
eviewing: ase #584624 this case: 8 reports   4 cent games: 1	The second s	3 4	Pardo	n Punish Skip>
General Inforr	nation			Color legend
Date 2012-10-10	Game Type Classic	Game Length 16:54	Outcome Loss	Ally Enemy Reported Player
<b>Report Comm</b>	ents			
Chat Log	anguage		2 Verbal Abuse Reported by: Enemy	Filter:   Allies   Enemies   All
Offensive Li Reported by	anguage /: Enemy			
Offensive Li Reported by Chat Log Jax [All]	anguage /: Enemy [00:01:12] 1v1 me re			Filter:   Allies   Enemies   All
Offensive Li Reported by Chat Log Jax [All] Pantheon [All]	anguage (: Enemy [00:01:12] 1v1 me re [00:01:14] ballsand	dweiners		
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Chat Log Jax [All] Pantheon [All] Tryndamere [All] Rengar [All]	(00.01:12) 1v1 me re (00.01:14) ballsand (00:01:25) spindame (00:01:29) where at I	dweiners ere		ŕ
Chat Log	(00:01:12) 1v1 me re (00:01:14) ballsand (00:01:25) spindame	dweiners ere		<u> </u>
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1 Offensive Li Reported by Chat Log Jax [All] Pantheon [All] Tryndamere [All] Rengar [All] Jax [All] Jax [All]	(00.01:12) 1v1 me re (00.01:14) ballsand (00.01:25) spindame (00.01:30) ill 1v1 (00.01:32) top	dweiners ere bro?		
1 Offensive Li Reported by Chat Log Jax [All] Pantheon [All] Tryndamere [All] Rengar [All] Jax [All] Jax [All] Jax [All]	(00:01:12) 1v1 me re (00:01:14) ballsand (00:01:25) spindame (00:01:29) where at I (00:01:30) ill 1v1 (00:01:32) top (00:01:35) lets go.	dweiners ere bro?		
Chat Log Jax [All] Pantheon [All] Tryndamere [All] Akali [All] Jax [All] Akali [All] Dr. Mundo [All]	(00:01:12) 1v1 me re (00:01:14) ballsand (00:01:25) spindame (00:01:29) where at 1 (00:01:30) ill 1v1 (00:01:32) top (00:01:32) top (00:01:37) meet me of	dweiners ere bro? under tower		
Chat Log Jax [All] Pantheon [All] Tryndamere [All] Akali [All] Jax [All] Akali [All] Dr. Mundo [All]	(00.01:12) 1v1 me re (00.01:14) ballsand (00.01:25) spindame (00.01:25) spindame (00.01:25) where at 1 (00.01:32) top (00.01:32) top (00.01:37) meet me to (00.01:48) [o] (00.01:49] our tower	dweiners ere bro? under tower	2 Reported by: Enemy	<u> </u>
1 Offensive Li Reported by Chat Log Jax [Ali] Pantheon [Ali] Tryndamere [Ali] Akali [Ali] Jax [Ali] Jax [Ali] Akali [Ali] Dr. Mundo [Ali] Tryndamere [Ali]	(00.01:12) 1v1 me re (00.01:14) ballsand (00.01:25) spindame (00.01:29) where at 1 (00.01:30) ill 1v1 (00.01:32) top (00.01:35) lets go. (00:01:37] meet me to (00:01:48) lol (00:01:49) our tower (00:03:16) WHAT?!?	dweiners ere bro? under tower	2 Reported by: Enemy	
1 Offensive Li Reported by Chat Log Jax [Ali] Pantheon [Ali] Tryndamere [Ali] Akali [Ali] Jax [Ali] Akali [Ali] Dr. Mundo [Ali] Tryndamere [Ali] Pantheon [Ali]	(00.01:12) 1v1 me re (00.01:14) ballsand (00.01:25) spindame (00.01:29) where at 1 (00.01:30) ill 1v1 (00.01:32) top (00.01:35) lets go. (00:01:37] meet me to (00:01:48) lol (00:01:49) our tower (00:03:16) WHAT?!?	dweiners ere bro? under tower ???? I FUCKING ATTACKED Y THE MOTHERFUCKING, SHIT	2 Reported by: Enemy	<u> </u>

## THE TRIBUNAL

## 105MM+ VOTES

## **280K+** REFORMED PLAYERS

\*As of 3/12/2013 in NA and EU

## HOW ACCURATE Is the tribunal?

I <b>se #56255</b> his case: 7 reports		4	Decision Punish	Agreeme Majorit		Punishment Warning
ent games:	1	2	3 4			
General Info	rmation					Color legend
Game Type Classic		Game Leng 57:07	th	Outcome Loss		Ally Enemy Reported Player
Report Com	ments					
Reported	by: Ally			Reported by: A	lly	
	EV					
3 Reported	by: AI	AMPL	le: Mu	DERATE 1	UXIC	IIY
3 Reported			LE: MU	DERATE		
3 Reported	<sup>by: AI</sup> EX	AMPI FIED	LE: MU For <i>f</i>	DERATE 1	L WA	IIY ARNING
3 Reported	by: AIEX JALI	AMPI FIED	LE: MO For <i>I</i>	DERATE N E-MAI	L WA	
	by: AIEX JALI	AMPI FIED	LE: MO FOR <i>I</i>	DERATE	L WA	
	by: AI EX JALI [00:55:12] fu		LE: MO FOR <i>I</i>	DERATE N E-MAI	L WA	
Chat Log Teeme Master Yi Teemo	[00:55:04] U [00:55:12] fu [00:55:15] lu	R BAOK AWEGO K U	LE: MO FOR /	DERATE N E-MAI	L WA	
Chat Log	(00:55:04) U [00:55:12] fu [00:55:15] IO [00:55:48] A	R BAOK AWEGO K U		DERATE		
Chat Log Master Yi Teemo Teemo Master Yi [All]	(00:55:04) U [00:55:12] fu [00:55:48] A [00:56:03] m [00:56:06] si	k u Ku VESOEM!! an i wish i had ur	r Ivi of skill	DERATE		
Chat Log Master Yi Teemo Teemo Master Yi [All] Master Yi	(00:55:12) fL (00:55:12) fL (00:55:48) A (00:56:03) m (00:56:06) si (00:56:20) f M	k u Ku VESOEM!! an i wish i had ur :k	r Ivi of skill	DERATE		
Chat Log Master Yi Teemo Teemo Master Yi [All] Master Yi Master Yi	(00:55:12) fu (00:55:12) fu (00:55:48) A (00:56:03) m (00:56:06) si (00:56:20) i M (00:56:22) je	k u Ku WESOEM!! an i wish i had ur sk vish i had your sk vel	r Ivi of skill	DERATE		
Chat Log Master Yi Teemo Teemo Master Yi [All] Master Yi	(00:55:12) fu (00:55:12) fu (00:55:48) A (00:56:03) m (00:56:06) si (00:56:20) i M (00:56:22) je	k u Ku VESOEM!! an i wish i had ur :k	r Ivi of skill	DERATE		IIY RNING Filter:  Allies  Enemies
Chat Log Master Yi Teemo Teemo Master Yi [All] Master Yi Master Yi	(00:55:12) fu (00:55:12) fu (00:55:48) A (00:56:03) m (00:56:06) si (00:56:20) i M (00:56:22) je	k u WESOEM!! an i wish i had ur :k vish i had your sł vel vu ar ethe best	r Ivi of skill	DERATE N E-MA		
Chat Log Master Yi Teemo Teemo Master Yi [All] Master Yi Master Yi Master Yi	(00:55:12) fu (00:55:12) fu (00:55:48) A (00:56:03) m (00:56:06) si (00:56:20) i fu (00:56:22) le (00:56:24) yu (00:56:35) g (00:56:44) c	k u WESOEM!! an i wish i had ur :k vish i had your sk vel vu ar ethe best ve ay in i get some less	r Ivi of skill kill sons?	DERATE		
Chat Log Teemo Teemo Teemo Master Yi (All) Master Yi Master Yi Master Yi Master Yi Master Yi	(00:55:12) fL (00:55:12) fL (00:55:48) A (00:56:03) m (00:56:06) si (00:56:20) fL (00:56:24) yt (00:56:35) g (00:56:35) g (00:56:44) c (00:56:44) c	NESOEM!! WESOEM!! an i wish i had ur ik vish i had your sh vel au ar ethe best is ay ar ethe best is an i get some less in me more bout i	r Ivi of skill kill sons?	DERATE		

## HOW ACCURATE Is the tribunal?

Reviewing: C <b>ase #5625577</b> n this case: 5 reports   4 games		Pi Pi	Punish		ajority	Punish Time	
Recent games:	1	2 3	4				
General II	nformatio	n			Colo	rlegend	
Game Type Classic				Outcome Loss		Ally Enemy Reported Pla	
Report Co	omments						
		EVAMDI	F. CEV	FRF TOVIC	NTI		
		EXAIVIPL	E: 3EV	EKEIUXIU	sp al pl tuguese, th	ats offensi	
Chat Log	QUA	LIFIED F	OR A	2 Reported by: Ally ERE <sup>ed</sup> T <sup>€</sup> OX10 LONG-TI	ME BAI	ats oπensi N ● Allies €	
Chat Log		LIFIED F			<b>ME BA</b> Filter.	ats offensi N ● Allies C	
Ziggs [All]	[00:12:08] [00-12-14]	i have the worst players i			<b>ME BA</b> Filter.	ats oπensi N ■ Allies €	
Ziggs [All] Ziggs	[00:12:08] [00:12:21]	have the worst players i bot long OMG			<b>ME BA</b> Filter	<ul> <li>Allies €</li> </ul>	
Ziggs [All] Ziggs Ziggs Ziggs	[00:12:08] [00:12:21] [00:12:22]	i have the worst players i bot long OMG DUDE			<b>ME BA</b> Filter.	<ul> <li>Allies €</li> </ul>	
Ziggs [All] Ziggs	[00:12:08] [00:12:14] [00:12:21] [00:12:22] [00:12:23]	i have the worst players i bot lang OMG DUDE kill yourself			<b>DEBA</b> Filter:	<ul> <li>Allies €</li> </ul>	
Ziggs [All] Ziggs [All] Ziggs Ziggs Ziggs	[00:12:08] [00:12:21] [00:12:22]	i have the worst players i bot lang OMG DUDE kill yourself seriouslky			<b>DEBA</b> Filter:	ats offensi ■ Allies €	
Ziggs [All] Ziggs [All] Ziggs Ziggs Ziggs Ziggs Ziggs	[00:12:08] [00:12:21] [00:12:22] [00:12:23] [00:12:25] [00:12:26]	i have the worst players i bot lang OMG DUDE kill yourself seriouslky			<b>DEBA</b> Filter:	<ul> <li>Allies €</li> </ul>	
Ziggs [All] Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs	[00:12:08] [00:12:21] [00:12:22] [00:12:22] [00:12:23] [00:12:25] [00:12:26] [00:12:29] [00:12:36]	i have the worst players i bot lane OMG DUDE kill yourself seriouslky just do it murder yourself get outa tehre top				■ Allies	
Chat Log Ziggs [All] Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Cho'Gath	[00:12:08] [00:12:21] [00:12:22] [00:12:22] [00:12:23] [00:12:25] [00:12:26] [00:12:29] [00:12:36] [00:12:59]	i have the worst players i bot lane OMG DUDE kill yourself seriouslky just do it murder yourself get outa tehre top that guy is 10/0				ats oπensi ■ Allies	
Chat Log Ziggs [All] Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs	[00:12:08] [00:12:24] [00:12:22] [00:12:22] [00:12:23] [00:12:25] [00:12:26] [00:12:29] [00:12:36] [00:13:26]	i have the worst players i bot lane OMG DUDE kill yourself seriouslky just do it murder yourself get outa tehre top that guy is 10/0 im done with this game				ats oπensi ■ Allies	
Chat Log Ziggs [All] Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Cho'Gath	[00:12:08] [00:12:24] [00:12:22] [00:12:22] [00:12:23] [00:12:25] [00:12:26] [00:12:29] [00:12:36] [00:13:26]	i have the worst players i bot lane OMG DUDE kill yourself seriouslky just do it murder yourself get outa tehre top that guy is 10/0				Allies €	
Chat Log Ziggs [All] Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs Ziggs	[00:12:08] [00:12:24] [00:12:22] [00:12:22] [00:12:23] [00:12:25] [00:12:26] [00:12:26] [00:12:36] [00:12:59] [00:13:26] [00:13:28] [00:13:28]	i have the worst players i bot lane OMG DUDE kill yourself seriouslky just do it murder yourself get outa tehre top that guy is 10/0 im done with this game	ive ever played w	th on my team		● Allies €	

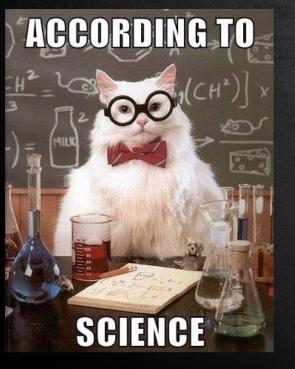
## HOW ACCURATE Is the tribunal?

Recent games:					
	1				
General Inf	ormation				Color legend
Game Type Classic	Gi 40	ame Length ):31		Outcome Win	Ally Enemy Reported Player
				PARDONED	
Report Con	<sup>nments</sup> RF	CFIVF		PUNISHMEN	T
			BINO		
"Trash talked w	while we carried~~~~"				
Chat Log					Filter: 🖲 Allies 🔘 Enemies 🔘
Players					
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18	Master Yi	8/1/9			13737 205
18	Master II	8/1/9	<b>80 25</b>		13737 200
	5				
	Nunu	17/6/21			16656 120
18					
18					

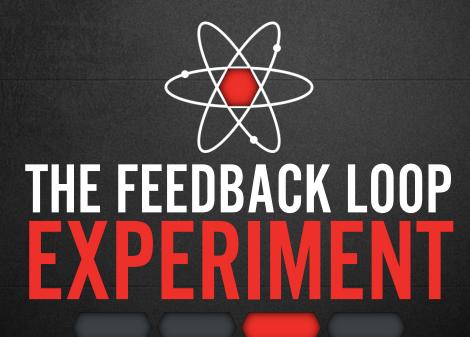
### **PLAYERS KNEW THEY WERE BANNED...BUT NOT WHY**

## HOW ACCURATE IS THE TRIBUNAL?

		Account Login
	Login Error	Username
?	This account has been suspended until 03 April, 2012 due to banning from the Tribunal. Please visit	Password
	http://support.leagueoflegends.com for more information.	Remember Username Log In
	ОК	Don't have an account? Sign up now!
		Forgot your username? Forgot your password?
		Playing League of Legends is FREE



#### WE KNOW SPEED AND CLARITY OF FEEDBACK PLAY CRITICAL ROLES IN SHAPING BEHAVIOR



# **CORE PILLAR** reform or remove toxic players

# HYPOTHESIS

SHOWING BANNED PLAYERS EXACTLY WHY THEY WERE BANNED CAN IMPROVE REFORM RATES

### TRIBUNAL REFORM CARDS

se #5657 s case: 4 repor		Punish	Agreement Majority	Punishment Time Ban
it games:	1	2 3		
eneral Inf	ormation			Color legend
Game Type Classic		Game Length 32:00	Outcome Loss	Ally Enemy Reported Player
eport Cor	nments			
			Reported by: Ally	
	a 9, any			Filter: 🎯 Allies 🔘 Enemies
hat Log	[00:01:46] aw			Filter: 🖲 Allies 🔘 Enemies
hat Log		nit		Filter: 🖲 Allies 💿 Enemies
hat Log	[00:01:46] aw [00:01:48] dami [00:01:54] rune	s op		Filter: 🖲 Allies 💿 Enemies
hat Log Dr. Mundo Ahri	[00:01:46] aw [00:01:48] dami [00:01:54] rune [00:02:13] ahirt	s op		Filter: 🔍 Allies 🔿 Enemies
hat Log Dr. Mundo Ahri Ahri	[00:01:46] aw [00:01:48] damr [00:01:54] rune [00:02:13] ahirt [00:02:17] wtf	s op wtf??		Filter: 🔘 Allies 🔘 Enemies
hat Log Dr. Mundo Ahri Ahri Tristana Ahri Ahri Ahri	[00:01:46] aw [00:01:48] dam [00:01:54] rune [00:02:13] ahirt [00:02:17] wtf [00:02:20] i mid	s op wtf??		Filter: 🖲 Allies 🔘 Enemies
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hat Log Dr. Mundo Ahri Ahri Tristana Ahri Ahri Dr. Mundo Tristana Ahri	[00:01:46]         aw           [00:01:48]         dama           [00:01:54]         rune           [00:02:13]         ahiri           [00:02:23]         ahiri           [00:02:23]         imid           [00:02:23]         igo t           [00:02:25]         i first           [00:02:23]         noot	s op wtf?? mid op		Filter:  Allies  Enemies
hat Log Dr. Mundo Ahri Ahri Tristana Ahri Ahri Dr. Mundo Tristana Ahri Ahri Ahri Ahri Ahri	[00:01:46]         aw           [00:01:48]         dama           [00:01:54]         rune           [00:02:13]         ahirt           [00:02:20]         imid           [00:02:23]         igo r           [00:02:23]         isgo r           [00:02:24]         GG	s op wtf?? mid op		Filter:  Allies  Enemies
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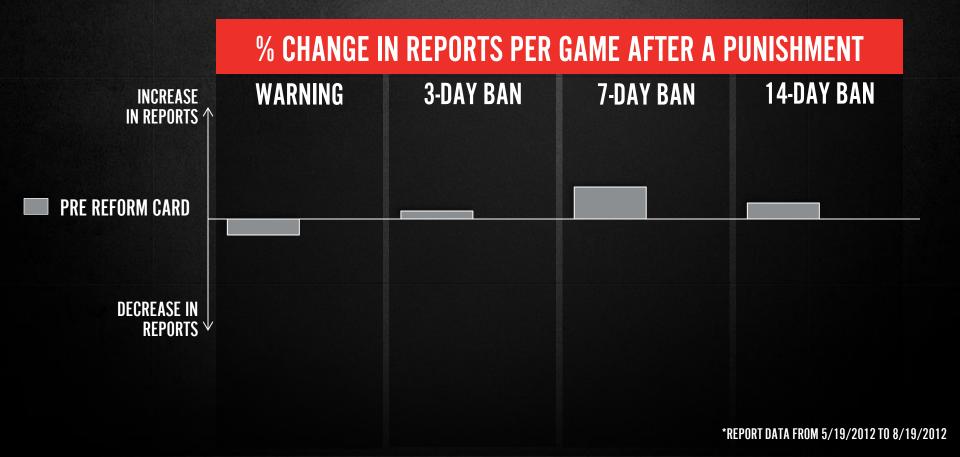
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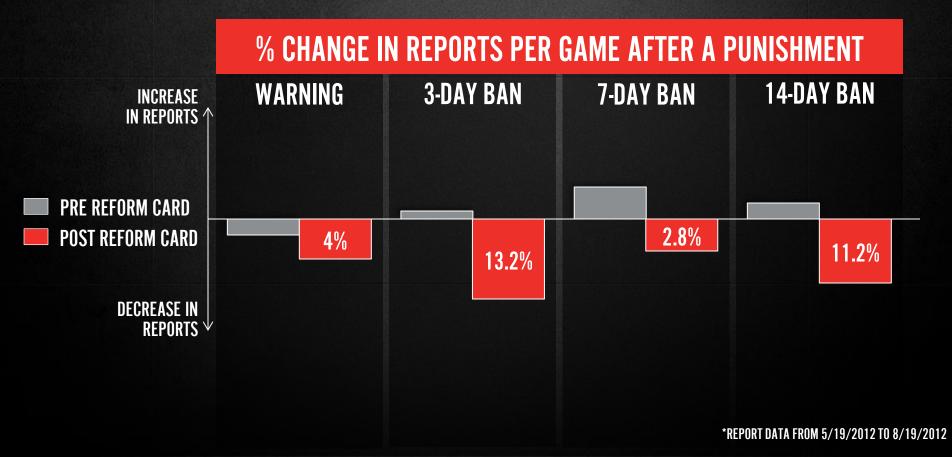
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#### Players

## **TRIBUNAL REFORM CARDS**



## **TRIBUNAL REFORM CARDS**



#### SUMMONER 1:

#### "Perma-banned because my team sucked, and i called them f@gs"



**View First Unread** 



07-26-2012

Member

here is my report, one, SINGLE game, in a tribunal agreement that "was controversial," for which i am now permabanned, a complete bull\*\*\*\* game, in which i had double the CS of anyone on my team, had the most gold of anyone on my team, and tried MY HARDEST throughout to win the game, but i'm banned, forever, because i called my TROLL teammates "\*\*\*\*\*\*s." sorry, they were being \*\*\*\*\*\*s, who refused to help with dragon, refused to help in team fights, and refused to do anything to try to win the game, and then they make it look like i was AFK, when, in fact, i was dead and the game WAS OVER

this is yet another example in the long line of reasons why the tribunal is absolute bull\*\*\*\*, because premade players report those that they simply DON't LIKE, instead of those that actually lose games.

tl;dr: i'm permabanned for ONE GAME, in which I was by far the best player on my team, in which my team REFUSED to help me win the game, because ... why, Riot? oh, I called them "\*\*\*\*\*\*s," oh well, they were being fagg0ts, who refused to help try to win the game, review the case if you want.

http://na.leagueoflegends.com/tribunal/en/case/5602498/

#### SUMMONER 1:

#### "Perma-banned because my team sucked, and i called them f@gs"



You deserve every ban you get when you use language like that.

"You deserve every ban you got with language like that."

07-26-2012



Haha. I love these new cards. They make it pretty clear why people like you get banned.

"I love these new cards. They make it pretty clear why people like you got banned."

07-26-2012

07-28-2012



It seems as if you totally miss the point of tribunal if you think this is unfair. I would never want to play a game with you.

#### "I would never want to play a game with you"



After going through the Tribunal cases I feel disgusted by the way I act and it makes me ashamed that I would continually criticize others and rage.

> League of Legends hasn't been just a hobby, but is now a learning tool for me to see the error of my ways.

I will try my hardest to improve my behavior and become a well-mannered Summoner. This is the first time someone told me that you should not say the "N" word online.

#### I am sorry and I will never say it again.

I'm really sorry for contacting you this way but I really don't know what to do.

> The language I saw myself using is not language I even use and my attitude towards players was shocking.

I am actually the polar opposite of what my chat logs showed.

What I saw wasn't me.

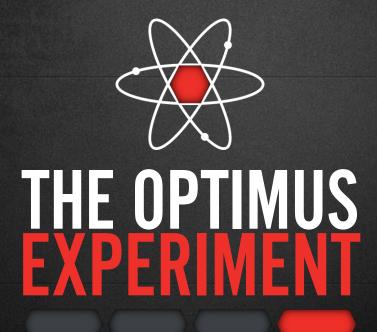
Maybe give me a little guidance or help.

## IS IT OUR RESPONSIBILITY TO HELP THESE PLAYERS?

## YES. IS IT OUR RESPONSIBILITY TO HELP THESE PLAYERS?

### **TRIBUNAL TAKEAWAYS**

[Tribunal] A vast majority of the gaming community find toxic behavior disgusting. Providing tools can change a culture.
 [Reform Cards] By showing toxic players peer feedback and promoting discussion among the community, players reformed.



## THE PSYCHOLOGY OF PRIMING

### PRIMING prim-ing (prmng)*n.*

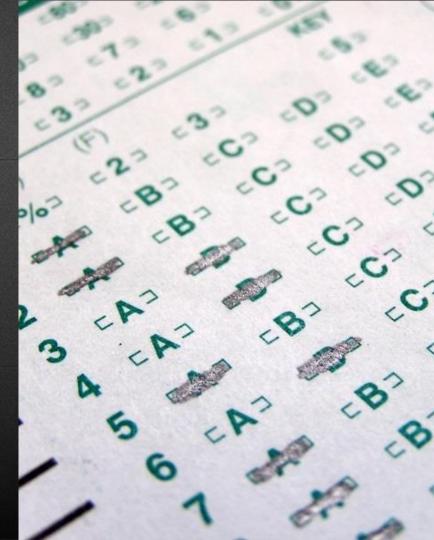
# a memory effect where exposure to a stimulus can affect later behavior

## THE PSYCHOLOGY OF PRIMING

## A brief glimpse of **RED**

# before achievement tasks can impair performance by $\sim 20\%$

(Elliot et al., 2007)



## THE PSYCHOLOGY OF PRIMING

### Doing a task with words related to ELDERLY can influence your walking speed leaving the room

(Bargh et al., 1996)



### CORE PILLAR 3 create a culture of sportsmanship



# PRIMING CAN SHAPE ONLINE BEHAVIOR



#### **EXPERIMENTAL DESIGN**



#### **CATEGORY 1: FUN FACTS**

#### "Nautilus' /joke makes him swim through air. He's weird like that."

#### EXPERIMENTAL DESIGN



#### **CATEGORY 2: POSITIVE BEHAVIOR**

"Players perform better if you give them constructive feedback after a mistake."

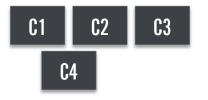
#### **EXPERIMENTAL DESIGN**



#### **CATEGORY 3: NEGATIVE BEHAVIOR**

"Players who verbally abuse their teammates lose 16% more games."

#### **EXPERIMENTAL DESIGN**



#### **CATEGORY 4: SELF-REFLECTION**

"Who will be the most sportsmanlike player in this game?"

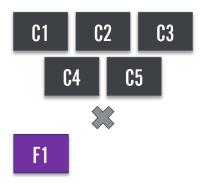
#### **EXPERIMENTAL DESIGN**



#### **CATEGORY 5: GAMEPLAY TIPS**

#### "Hold down the ALT key while casting an ability to cast it on yourself."

#### **EXPERIMENTAL DESIGN**

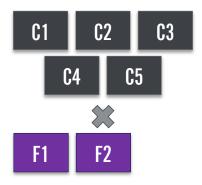


#### **FONT COLORS**

#### Font Color 1 | Red

## Potentially promotes error-avoidance or criticality

#### **EXPERIMENTAL DESIGN**

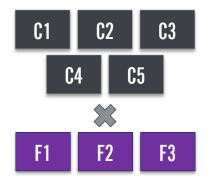


#### **FONT COLORS**

## Font Color 1RedFont Color 2Blue

#### **Potentially promotes creativity**

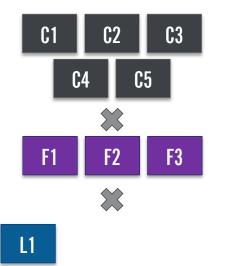
#### **EXPERIMENTAL DESIGN**



#### FONT COLORS

# Font Color 1RedFont Color 2BlueFont Color 3White (Control)

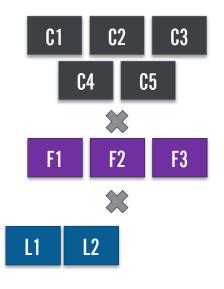
#### **EXPERIMENTAL DESIGN**



#### LOCATIONS

#### **LOCATION 1: Loading Screen**

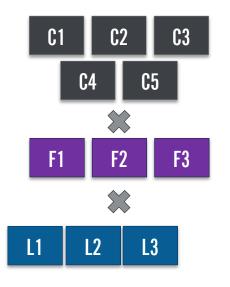
#### **EXPERIMENTAL DESIGN**



#### LOCATIONS

#### LOCATION 1: Loading Screen LOCATION 2: In-Game

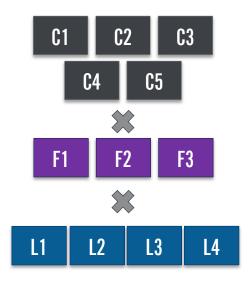
#### **EXPERIMENTAL DESIGN**



#### LOCATIONS

### LOCATION 1: Loading Screen LOCATION 2: In-Game LOCATION 3: Both

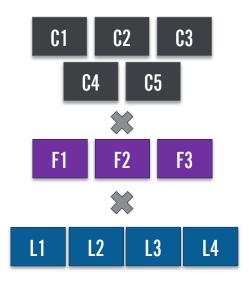
#### **EXPERIMENTAL DESIGN**



#### LOCATIONS

LOCATION 1: Loading Screen LOCATION 2: In-Game LOCATION 3: Both LOCATION 4: None (Control)

#### **EXPERIMENTAL DESIGN**

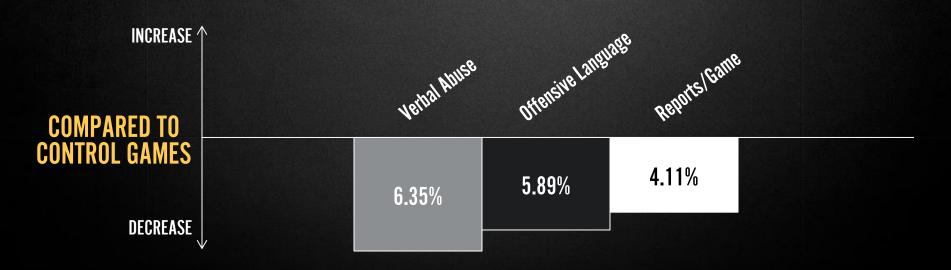




### **EVERY GAME OF** *LEAGUE OF LEGENDS* GOT A RANDOM TIP, LOCATION & FONT COLOR (10% of games got nothing to act as controls)

# **FOR THE FIRST TIME,** WE'RE REVEALING SOME RESULTS FROM THIS EXPERIMENT

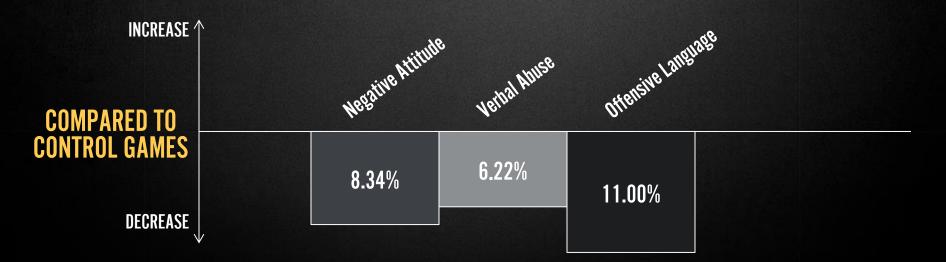
TIP: "X% of players punished by the Tribunal improve their behavior and are never punished again" FONT: White LOCATION: Loading Screen



\*Optimus data from 11/2012

# HOW DO FONT COLORS INTERACT WITH TIP CATEGORIES?

TIP: "Teammates perform worse if you harass them after a mistake." FONT: Red LOCATION: Loading Screen



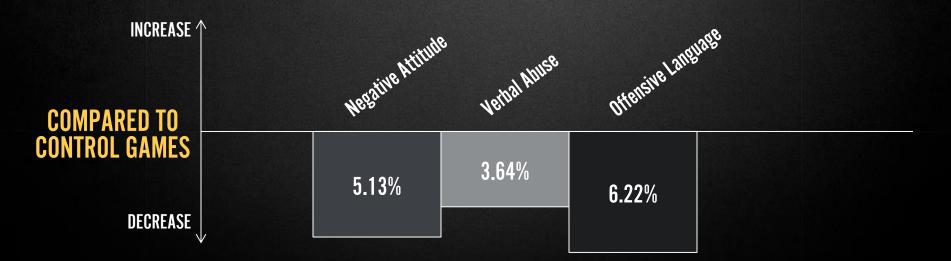
TIP: "Teammates perform worse if you harass them after a mistake."

**FONT:** White

**LOCATION:** Loading Screen



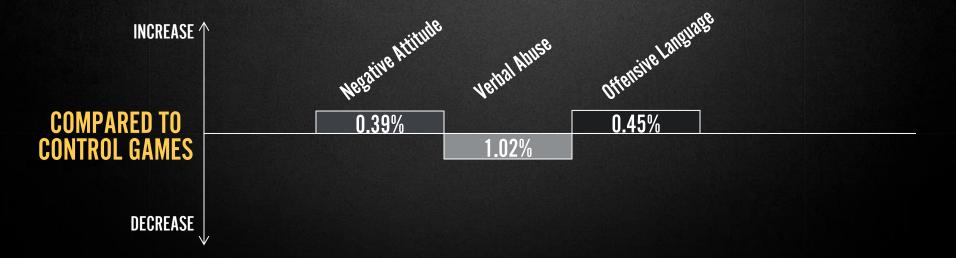
TIP: "Players who cooperate with their teammates win X% more games." FONT: Blue LOCATION: Loading Screen



TIP: "Players who cooperate with their teammates win X% more games."

FONT: Red

**LOCATION:** Loading Screen



TIP: "Who will be the most sportsmanlike player in the game?" FONT: Red LOCATION: Loading screen

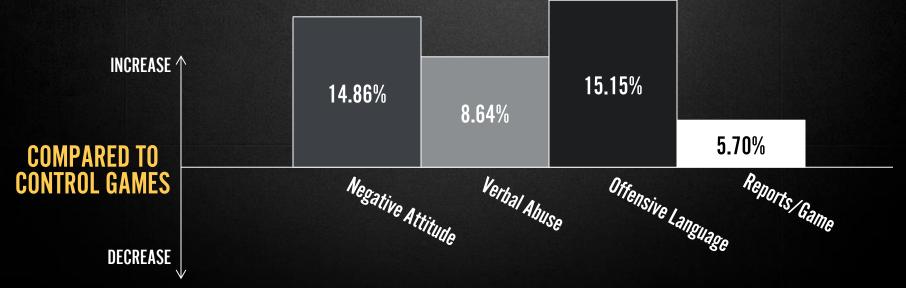
INCREASE 个

COMPARED TO Control games

DECREASE

\*Optimus data from 11/2012

TIP: "Who will be the most sportsmanlike player in the game?" FONT: Red LOCATION: Loading screen



# AS A SCIENTIST, THIS WAS AN [EPIC] EXPERIMENT

## **RESEARCH QUESTIONS**

[01] How do priming effects change over time? [Q2] For each country, what were the most effective categories? **[Q3]** Does priming only work on players of a certain skill range? **[Q4]** Does priming affect different cultures in different ways? **[Q5]** Are there gender differences?

### **OPTIMUS TAKEAWAYS**

- Nearly every video game uses in-game tips.
- Combining gameplay tips with priming unlocked huge potential and had a significant impact on player behavior.

#### **BUT REMEMBER:**

#### TAKE CARE NOT TO DAMAGE PLAYER EXPERIENCE IN THE NAME OF SCIENCE

[PILLAR 1] Shield players from the impact of toxic behaviors



[PILLAR 1] Shield players from the impact of toxic behaviors

[PILLAR 2] Reform or remove toxic players



[PILLAR 1] Shield players from the impact of toxic behaviors

[PILLAR 2] Reform or remove toxic players

[PILLAR 3] Create a culture of sportsmanship



[PILLAR 1] Shield players from the impact of toxic behaviors

[PILLAR 2] Reform or remove toxic players[PILLAR 3] Create a culture of sportsmanship

[PILLAR 4] Reinforce positive behaviors



[PILLAR 1] Shield players from the impact of toxic behaviors

[PILLAR 2] Reform or remove toxic players[PILLAR 3] Create a culture of sportsmanship

[PILLAR 4] Reinforce positive behaviors

[PILLAR 5] Create better match chemistry



#### WE WANT LEAGUE OF LEGENDS TO HAVE THE MOST SPORTSMANLIKE COMMUNITY IN CORE COMPETITIVE GAMES



### As an industry, we can make a difference in online behavior. Come make a difference with us.

#### JEFFREY "LYTE" LIN LEAD SOCIAL SYSTEMS DESIGNER

jlin@riotgames.com | @RiotLyte



WWW.RIOTGAMES.COM/CAREERS