



# Ethics in the Game Industry

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Blog & Resources:  
[celiahodent.com](http://celiahodent.com)

**GAME DEVELOPERS CONFERENCE**

MARCH 18–22, 2019 | #GDC19

# PUBG arrests: The Fortnite rival taking India by storm

15 March 2019

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# 'This game is like heroin:' Fortnite addiction sending kids to gaming rehab

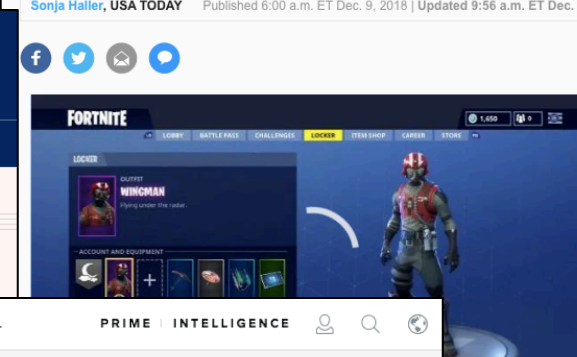
Sonja Haller, USA TODAY Published 6:00 a.m. ET Dec. 9, 2018 | Updated 9:56 a.m. ET Dec. 9, 2018

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## Gaming addiction under spotlight in China as regulators tighten control on industry

Zheping Huang  
Published: 9:38pm, 4 Sep, 2018

A photograph of a young boy with dark hair, wearing glasses, looking intently at a screen. He is holding a controller. The background is slightly blurred, showing what appears to be a gaming area with other people and screens.

LIFE | ALL PRIME | INTELLIGENCE

A screenshot of a video game interface. It shows a character in a red and white outfit standing in front of a large, ornate building. A red button with the word 'BOOK' is visible. Below the image, the text reads: 'a video game from the world's sing 'unknown'.

maketechasier

How to Ebooks

## Compulsion Loops and Dopamine Hits: How Games Are Designed to Be Addictive

By Andrew Braun - Posted on Nov 13, 2018 in Gaming, How Things Work

A brain scan image showing a cross-section of a human brain. A specific area in the center is highlighted with a white box, indicating a region of interest. The image is colorful, with green and red areas representing different parts of the brain.

- Addiction
- Loot Boxes & Gambling
- Dark Patterns
- Violence

Public concern

What science says

What can we do?

**Not exhaustive list!**

➔ Invitation to reflect on some ethical concerns



**Addiction**

**Loot boxes**

**Dark  
Patterns**

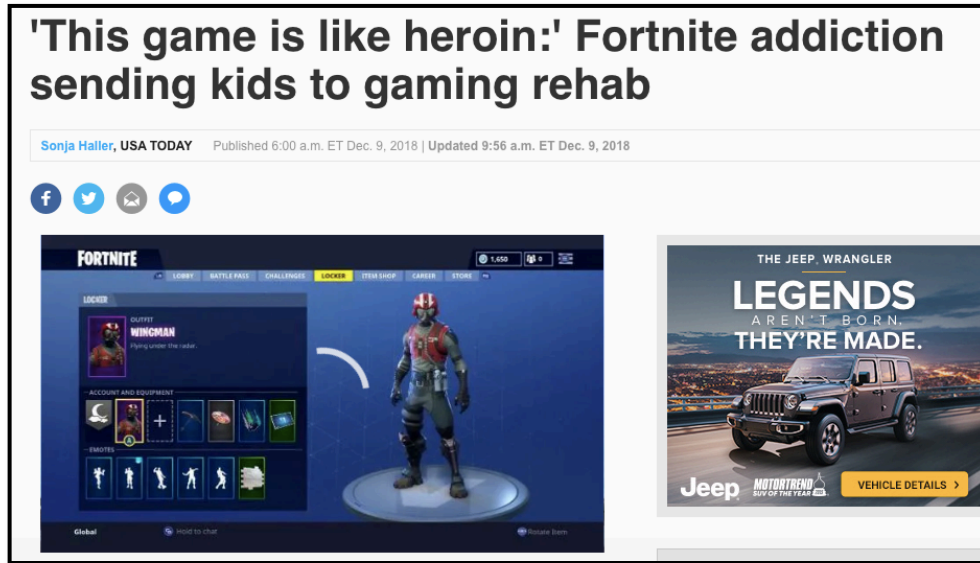
**Violence**

**Addiction**



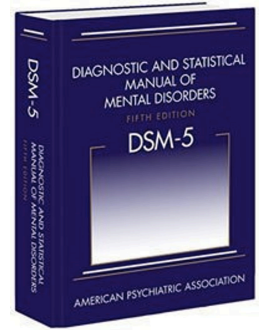
# Public concern

## “Video games are ‘addictive’”



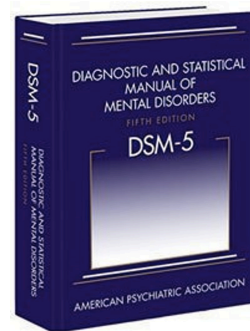
# What science says

- “Internet gaming disorder” was added in 2013 in DSM-5 (recommending further research).



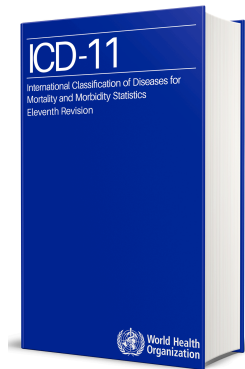
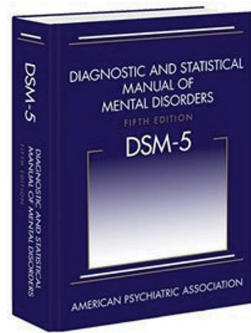
# What science says

- “Internet gaming disorder” was added in 2013 in DSM-5 (recommending further research).
- Experiencing at least 5 symptoms within a year:
  - Preoccupation with gaming
  - Withdrawal symptoms (sadness, anxiety, irritability)
  - Tolerance (need to spend more time gaming to satisfy the urge)
  - Inability to reduce playing, can't quit
  - Giving up other activities
  - Continuing to game despite problems
  - Deceiving family members or others
  - The use of gaming to relieve negative moods (e.g. hopelessness)
  - Risk, having jeopardized or lost a job or relationship due to gaming



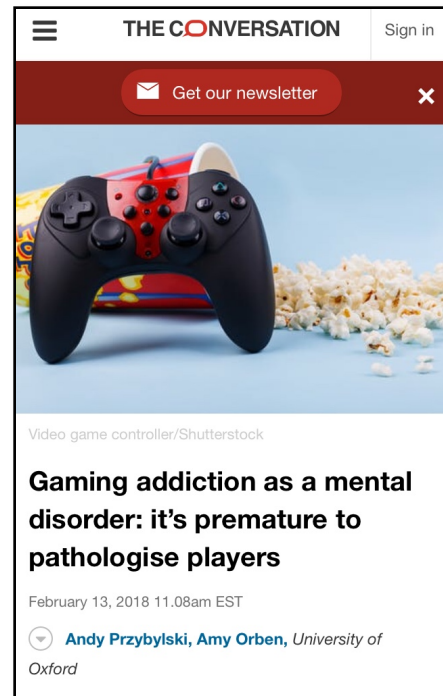
# What science says

- “Internet gaming disorder” was added in 2013 in DSM-5 (recommending further research).
- “Gaming disorder” as a new entry in the ICD, announced by the WHO late 2017.



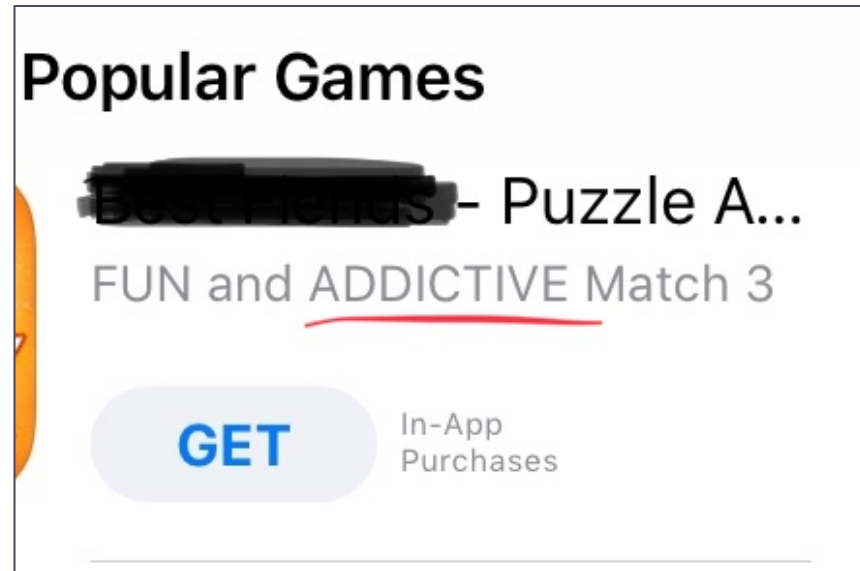
# What science says

- No consensus: lack of rigorous research to back it up, while it creates a moral panic and can stigmatize the 2+ billion gamers.
- 0.3 to 1% of the general population might qualify for a potential diagnosis of internet gaming disorder.  
(Przybylski *et al.*, 2017)
- “Problematic gaming is best viewed as a coping mechanism associated with underlying problems such as anxiety or depression”.



# What can we do?

- Avoid using the term “addictive” to describe a fun and engaging game.



# What can we do?

Children and teenagers have low self-control & difficulty delaying gratification.

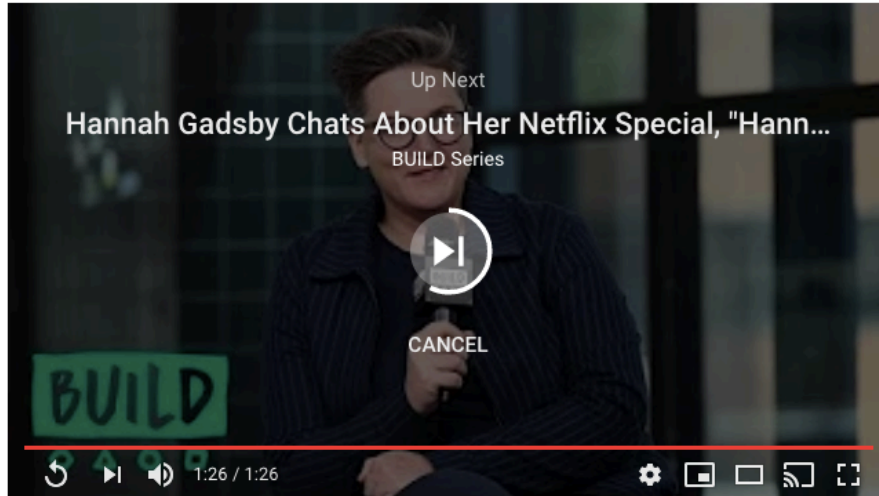
- Protect minors: games rated T or E should have mechanics that encourage breaks.



# What can we do?

Attention economy (Tristan Harris): Could we find ways to reward breaks instead of rewarding constant engagement?

- Avoiding punishing disengagement is a good start (e.g. WoW XP bar).





# What can we do?

- If your game is successful, consider collaborating with psychiatrists to find ways to identify and help struggling gamers.
- Consider working with researchers to help them define gaming disorder.





**Addiction**

**Loot boxes**

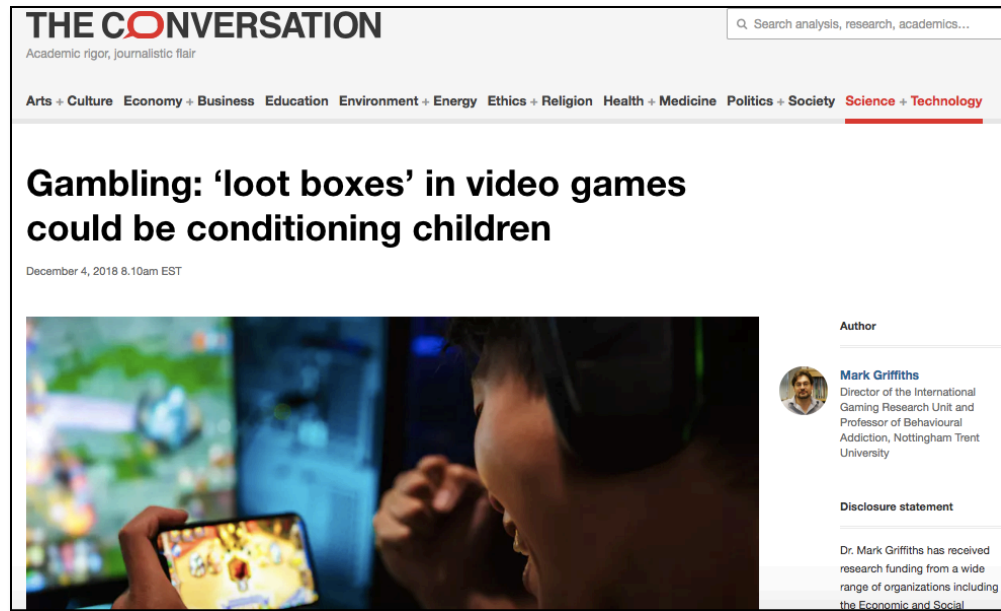
**Dark  
Patterns**

**Violence**

# **Loot Boxes & Gambling**

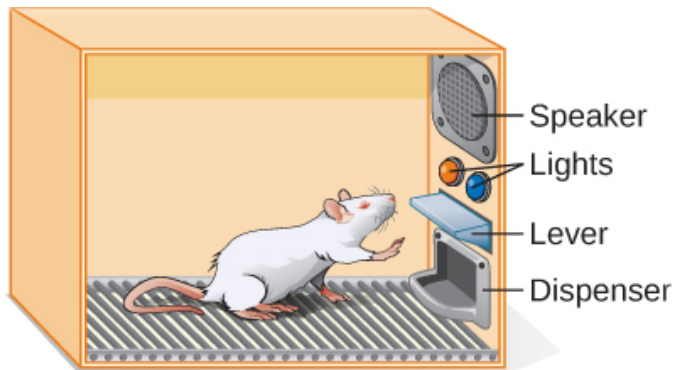
# Public concern

## “Loot boxes are gambling”



# What science says

- Definition of gambling: playing a game for money or anything of value, mostly requiring an ability to cash out.
- Both gambling and lootboxes (and RNG) are a form of intermittent rewards with a variable ratio reinforcement schedule.



# Variable ratio reinforcement schedule?



	<b>Positive (+)</b> → additive	<b>Negative (-)</b> → subtractive
<b>Reward</b> (increase behavior)	Give carrot (R+)	Remove stick (R-)
<b>Punishment</b> (decrease behavior)	Give stick (P+)	Remove carrot (P-)

# Types of rewards



**Continuous rewards**

Behavior (player action) is **ALWAYS** rewarded

**Intermittent rewards**

Behavior is **SOMETIMES** rewarded

# Intermittent rewards

- **Fixed** interval
- **Variable** interval

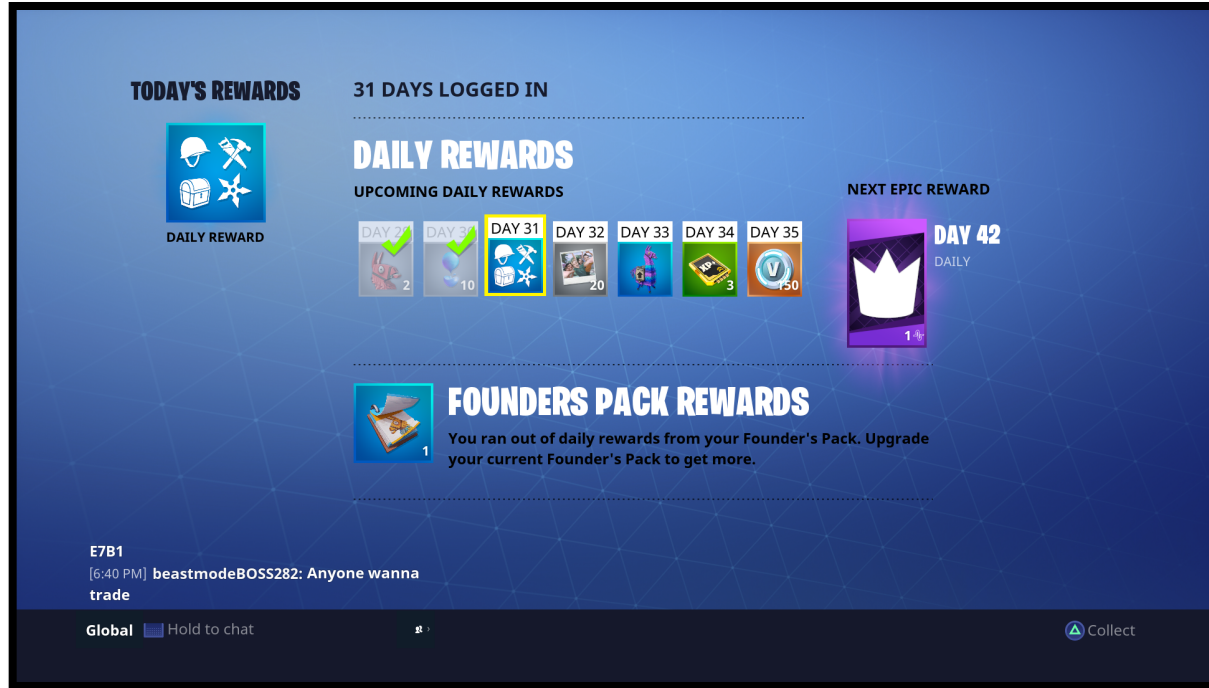
**INTERVAL**  
(depends on time)

**Intermittent rewards**

- **Fixed** ratio
- **Variable** ratio

**RATIO**  
(depends on behavior)

# Fixed interval



Fortnite  
(Closed Alpha)

→ You get the reward after a fixed and determined amount of time.

Intro

Addiction

Loot boxes

Dark patterns

Violence



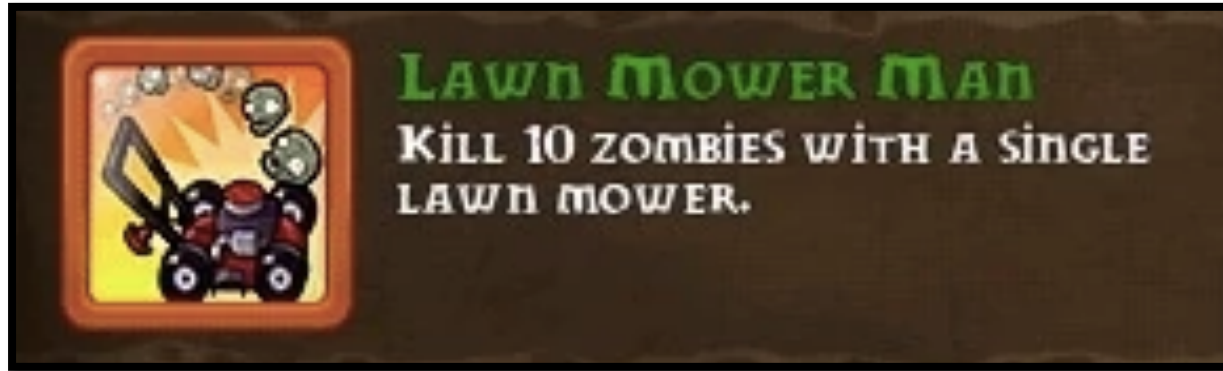
# Variable interval



*World of Warcraft*

→ Reward appears over time unexpectedly (e.g. rare spawns).

# Fixed ratio



*Plants vs. Zombies*

→ You get the reward after a fixed and determined number of actions

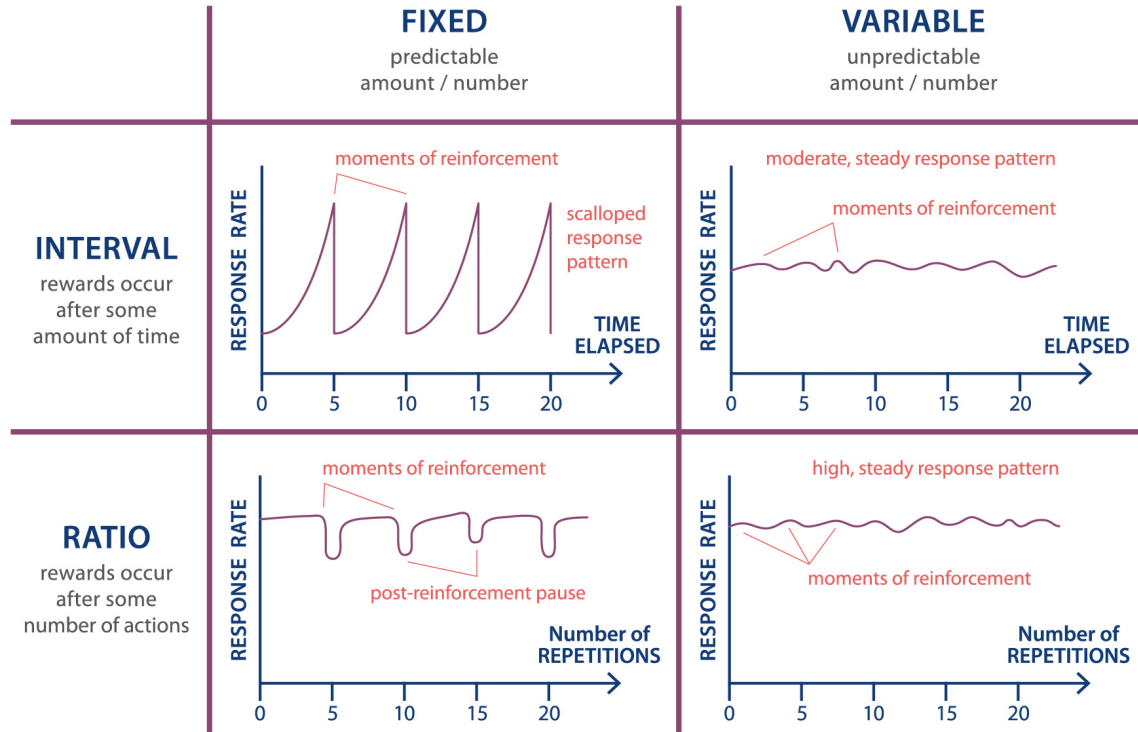
# Variable ratio



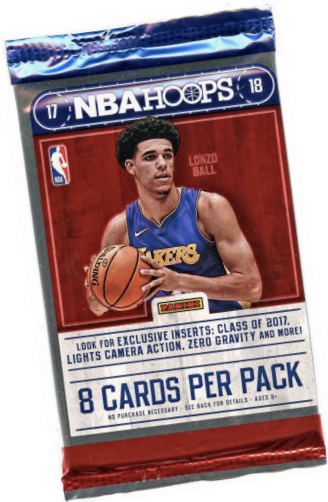
*Hearthstone*

→ You get a meaningful reward unexpectedly, after a various number of actions.

# Impact on behavior



→ **Variable Ratio (lootboxes):**  
High *and* steady response rate



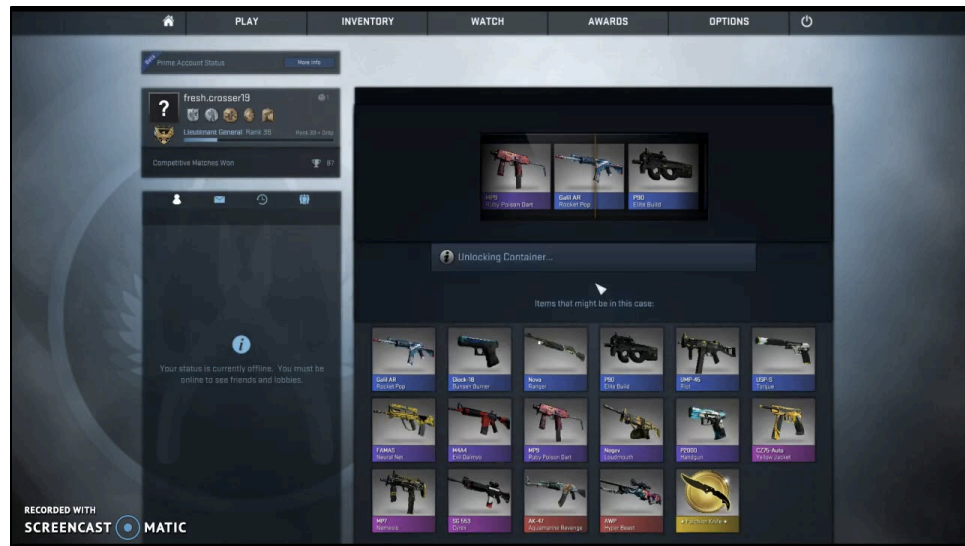
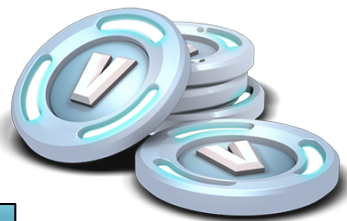
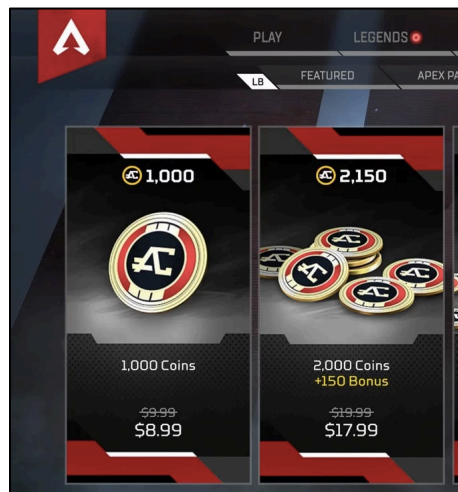
Intro

Addiction

Loot boxes

Dark patterns

Violence



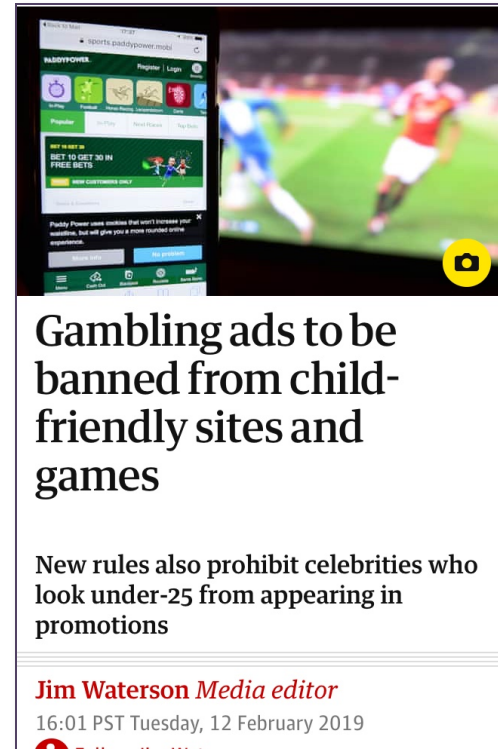


# What science says



# What can we do?

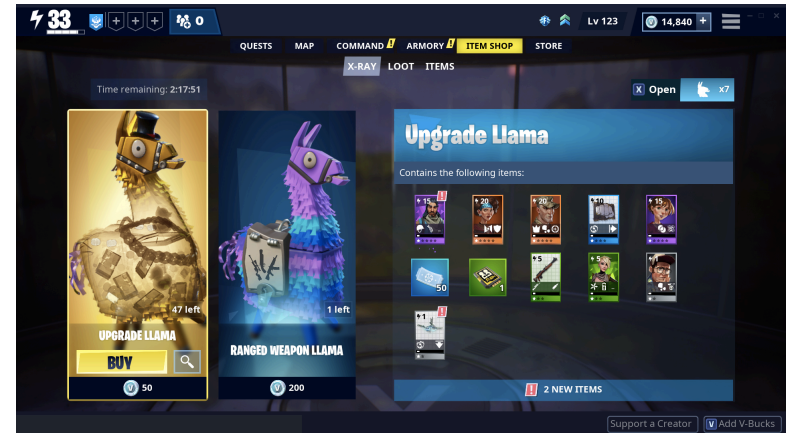
- Protect the children and teenagers: avoid lootboxes in T and E rated games.
- Do not allow for gambling ads on your T and E rated games.





# What can we do?

- Explore more transparent monetization techniques & avoid intermittent rewards with a variable ratio reinforcement in monetization.
- Prohibit marketplaces where lootbox items can be sold.





**Addiction**

**Loot boxes**

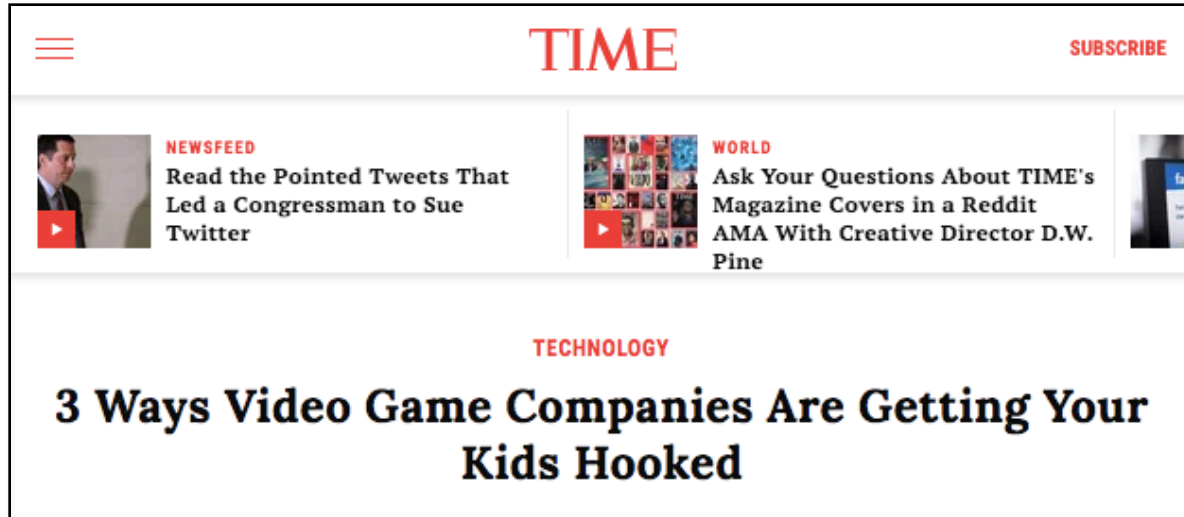
**Dark  
Patterns**

**Violence**

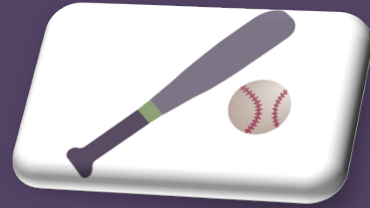
# Dark Patterns

## Public concern

# “Video games manipulate us”



A bat and a ball cost \$11 total.



The bat costs \$10 more than the ball.

How much does the ball cost?



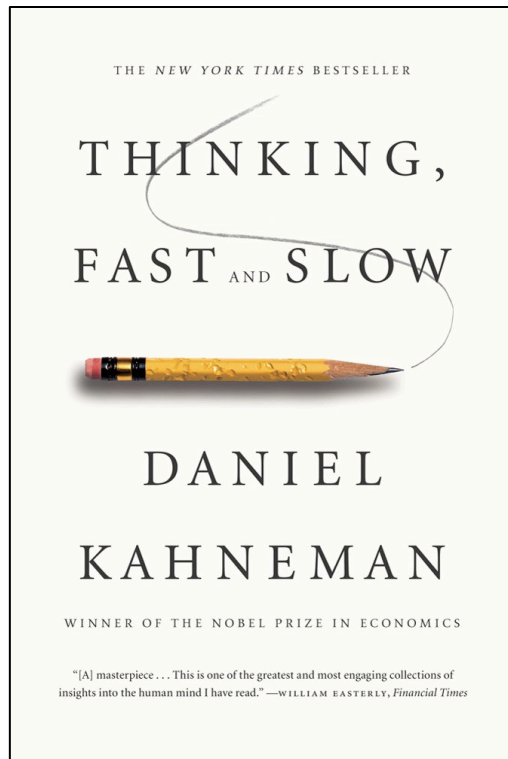
= \$0.50 (50 cents)

Frederick (2005)

# What science says

## System 1

Fast  
Automatic  
Effortless



System 2  
Slow  
Controlled  
Effortful

# HURDLES TO CONCLUSIONS

Intro

Addiction

Loot boxes

Dark patterns

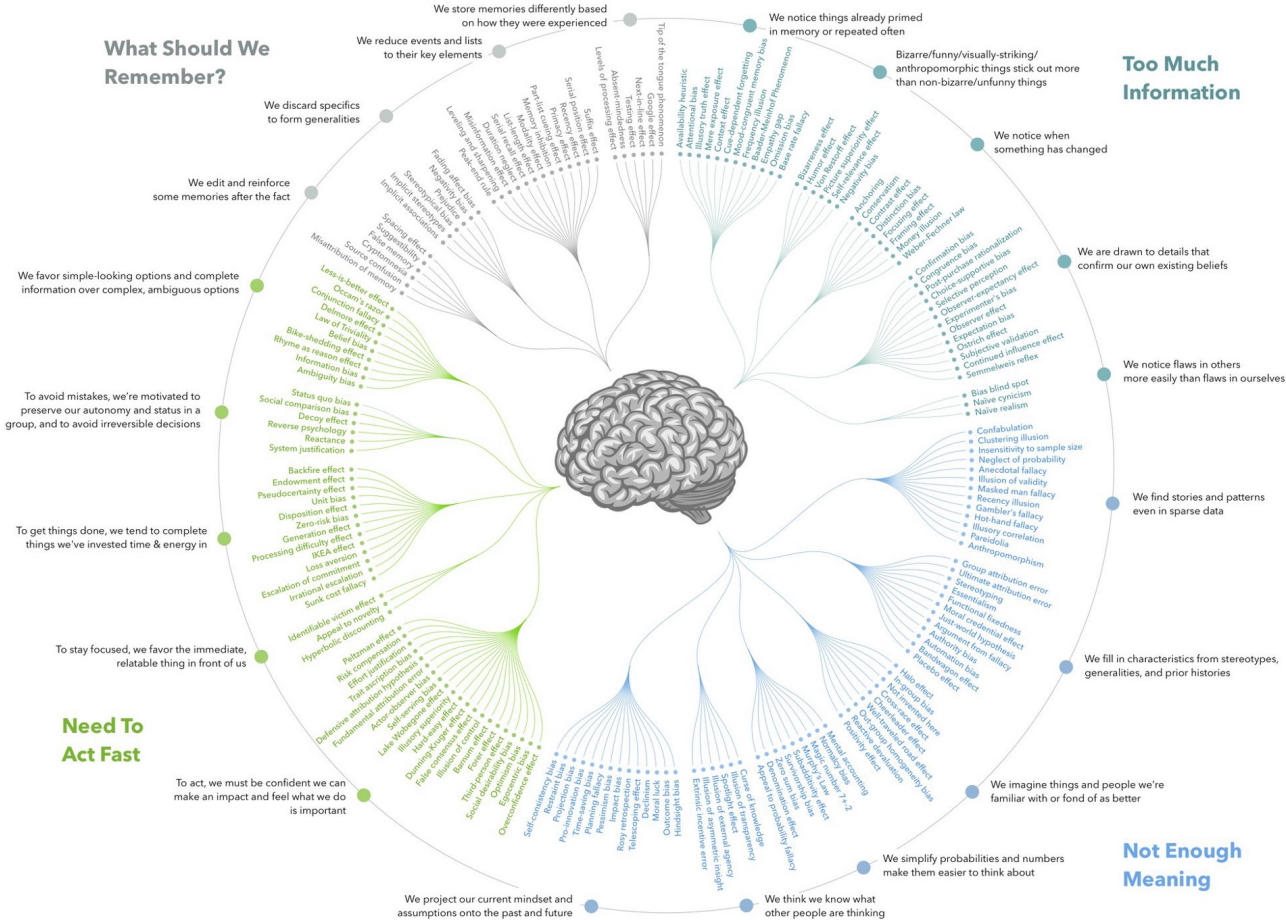
Violence

**PERCEPTION**  
=  
**SUBJECTIVE**

**ATTENTION**  
=  
**SCARCE**

**MEMORY**  
=  
**FALLIBLE**

## COGNITIVE BIAS CODEX, 2016





Save \$18.95 with **FREE Two-Day Shipping** on this order



No thanks, I do not want to save \$18.95

- ✓ Unlimited **FREE Two-Day Shipping**
- ✓ Unlimited streaming of movies and TV shows with Prime Video
- ✓ Exclusive student discounts, Prime Music and more
- ✓ **50% off Amazon Prime**

**GET STARTED**



Zone Kaiwei Ni factory

Sponsored

**80% OFF**

BLACK FRIDAY SALE



**DARK**  
**PATTERNS**.org

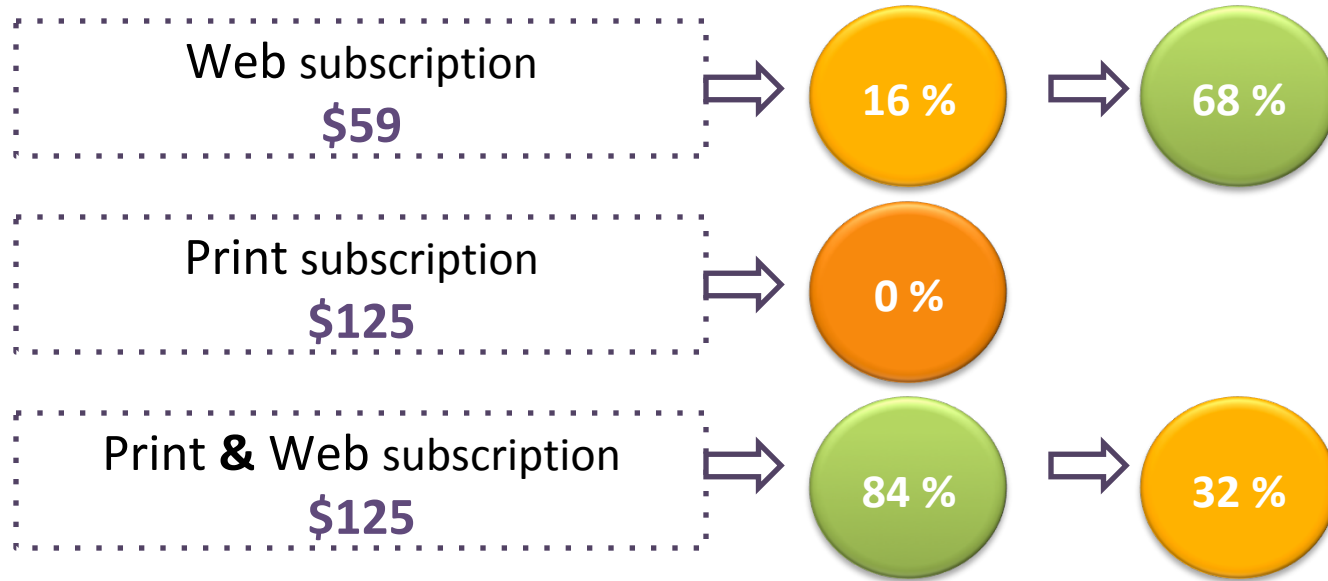
Intro

Addiction

Loot boxes

Dark patterns

Violence



**Decoy effect (Dan Ariely)**

**Decoy effect is used in monetization**

# Dark pattern or good UX?



*World of Warcraft*

Intro

Addiction

Loot boxes

Dark patterns

Violence

# What can we do?

- Avoid dark patterns for T and E-rated games (and reconsider in all other games):
  - Guilt-tripping
  - Loss aversion
  - FOMO
  - Pay-to-win / Pay to remove frictions
  - Social obligation
  - ...





**Addiction**

**Loot boxes**

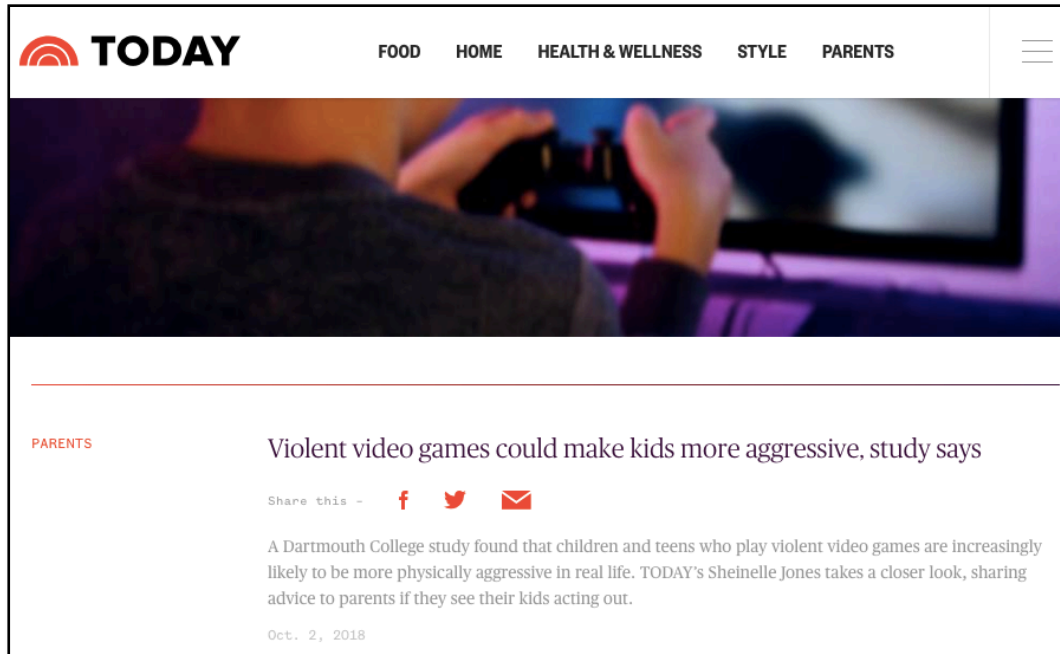
**Dark  
Patterns**

**Violence**

**Violence**

## Public concern

# “Video games make us violent”



# What science says

- No conclusive evidence that violent video games encourage aggressive behaviors.
- However, children & teens can be affected by violent content.

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Section  
Abstract

Registered report

**Violent video game engagement is not associated with adolescents' aggressive behaviour: evidence from a registered report**

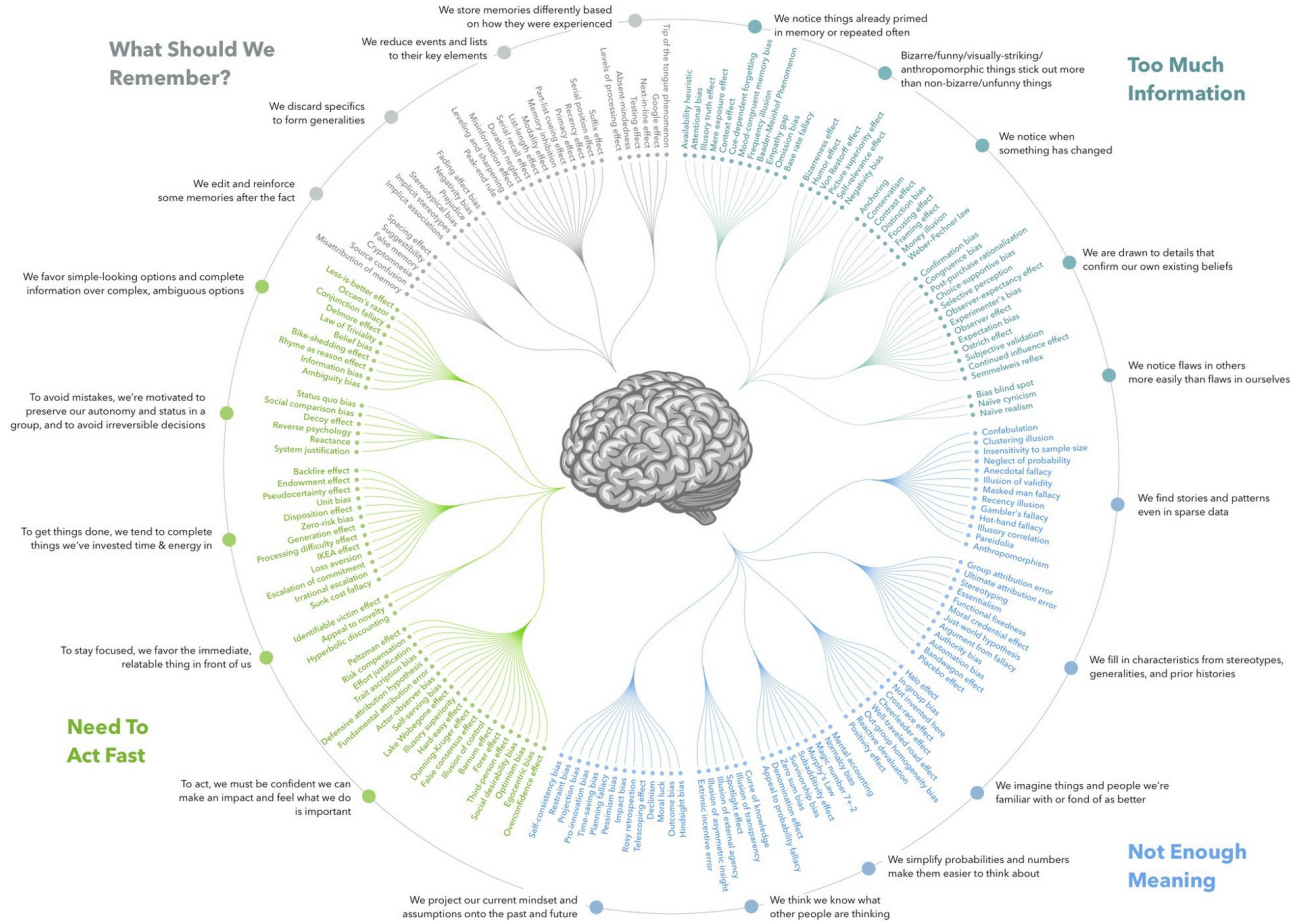
Andrew K. Przybylski and Netta Weinstein

Published: 13 February 2019  
<https://doi.org/10.1098/rsos.171474>



**Violent video games may not be associated with aggression, but that does not mean their content is not problematic.**

# COGNITIVE BIAS CODEX, 2016



**Choice architecture: design encourages certain behaviors while discourages or doesn't allow other behaviors.**

Recommended book: *The Ethics of Computer Games*, by Miguel Sicart



	Positive (+) → additive	Negative (-) → subtractive
Reward (increase behavior)	Give carrot (R+)	Remove stick (R-)
Punishment (decrease behavior)	Give stick (P+)	Remove carrot (P-)

**What are you encouraging & discouraging in  
your game?**

**What is it normalizing in the name of fun?**

# What can we do?

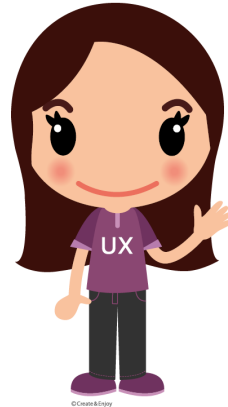
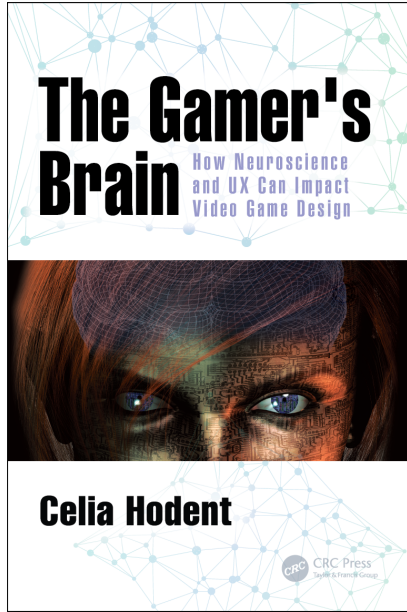
- Be mindful that despite ESRB ratings, minors might get access to violent games and feel **distressed** by them.
- We are **responsible** for the content in our games. Consider if your game is perpetuating discrimination or, worse, glorifying harmful behaviors.
- Protect your players from **antisocial behaviors** (check [FairPlayAlliance.org](https://FairPlayAlliance.org)).
- Be conscious that people with bad intentions will use your game and social platforms to **harm** others.



**“There is no such thing as ‘neutral’ design.”**

R.H. Thaler & C.R. Sunstein, *Nudge*

# THANKS!



@CeliaHodent

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