

CRACKING COLLABORATION



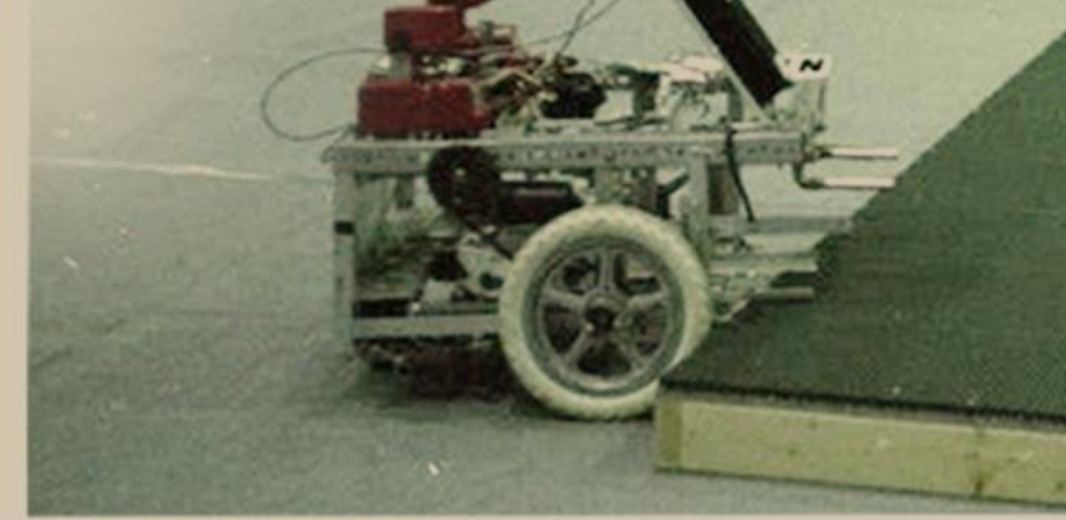
Liko-Paul Pinsonnault

Product Director at Wargaming Sydney



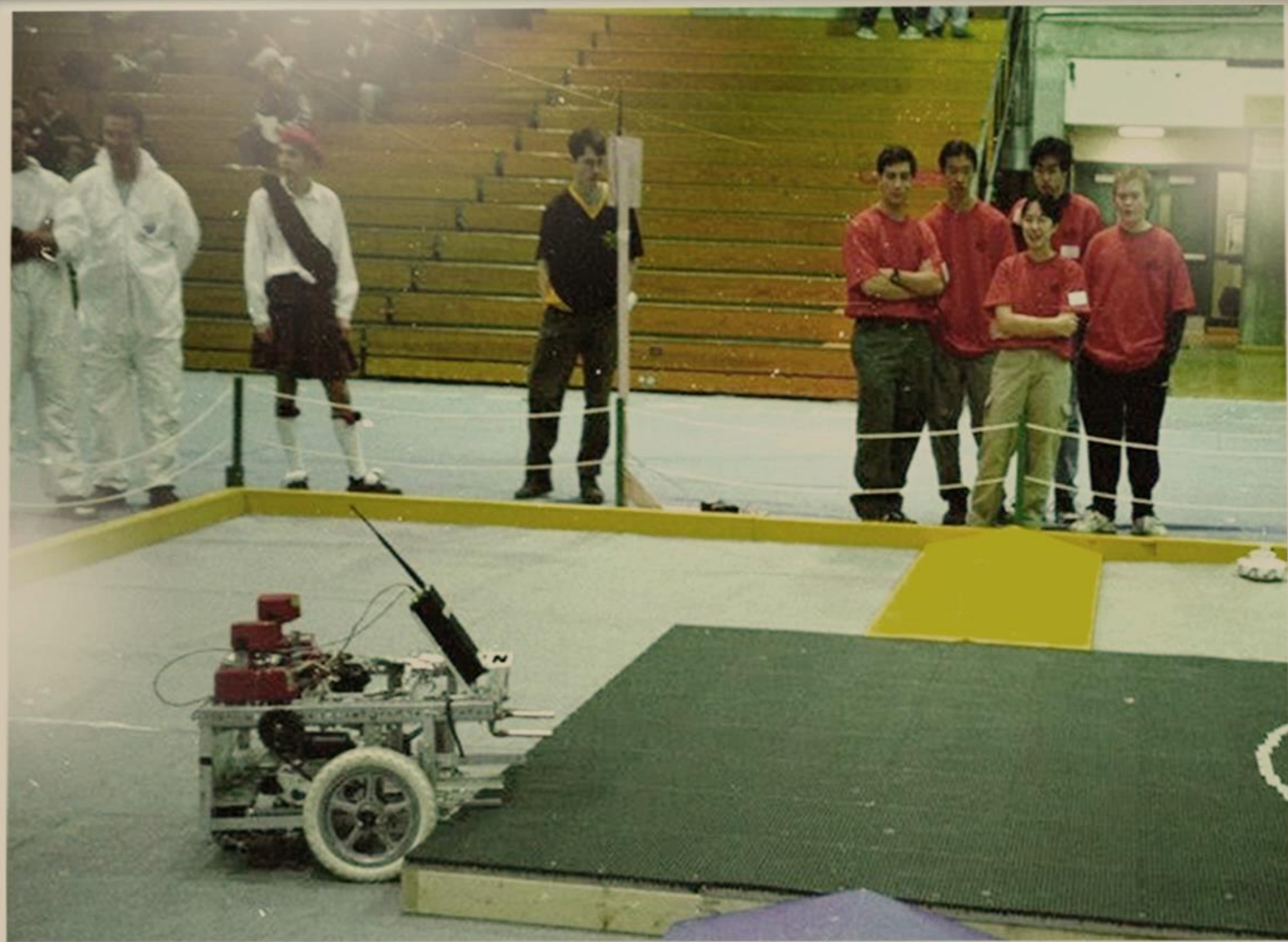
THAT'S
ME





THAT'S
ME





TIME AND EXPERTISE



Good
Read!

NEW YORK TIMES BESTSELLER

"I would recommend this book to anyone interested in
a fun, engaging look at early human history. . . .
You'll have a hard time putting it down."
—BILL GATES

Yuval Noah Harari

Sapiens

A Brief
History of
Humankind

Trust



Culture



Time



Distance



Handshake



Mandate



THE HIGH FIVE CYCLE

Exchange



Landing



Celebrate



CREEPY COLLABORATION



GDC 2019

Handshake



Mandate



THE HIGH FIVE CYCLE

Exchange



Landing



Celebrate



VIRTUAL WINDOW

Handshake



Mandate



THE HIGH FIVE CYCLE

Exchange



Landing



Celebrate



CULTURE



Good
Read!

THE CULTURE MAP



DECODING HOW PEOPLE THINK,
LEAD, AND GET THINGS DONE
ACROSS CULTURE

ERIN MEYER

THE WORLD
ENVIRONMENTAL

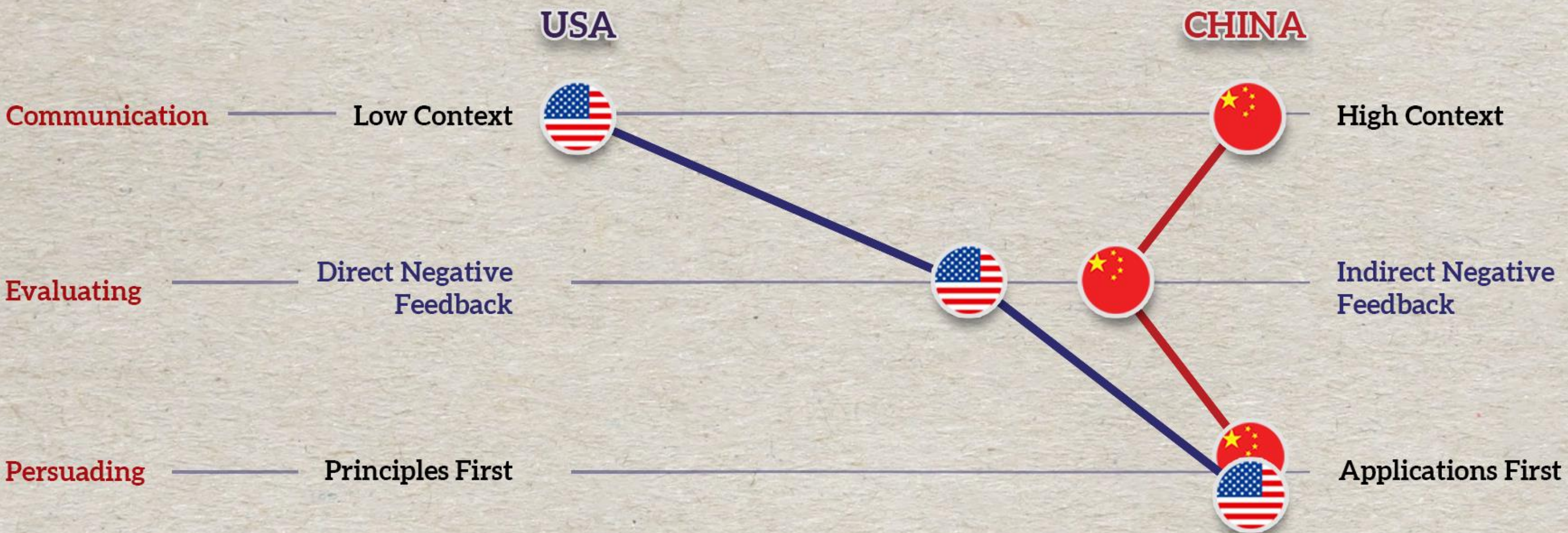
 **WARGAMING**

GDC 2019

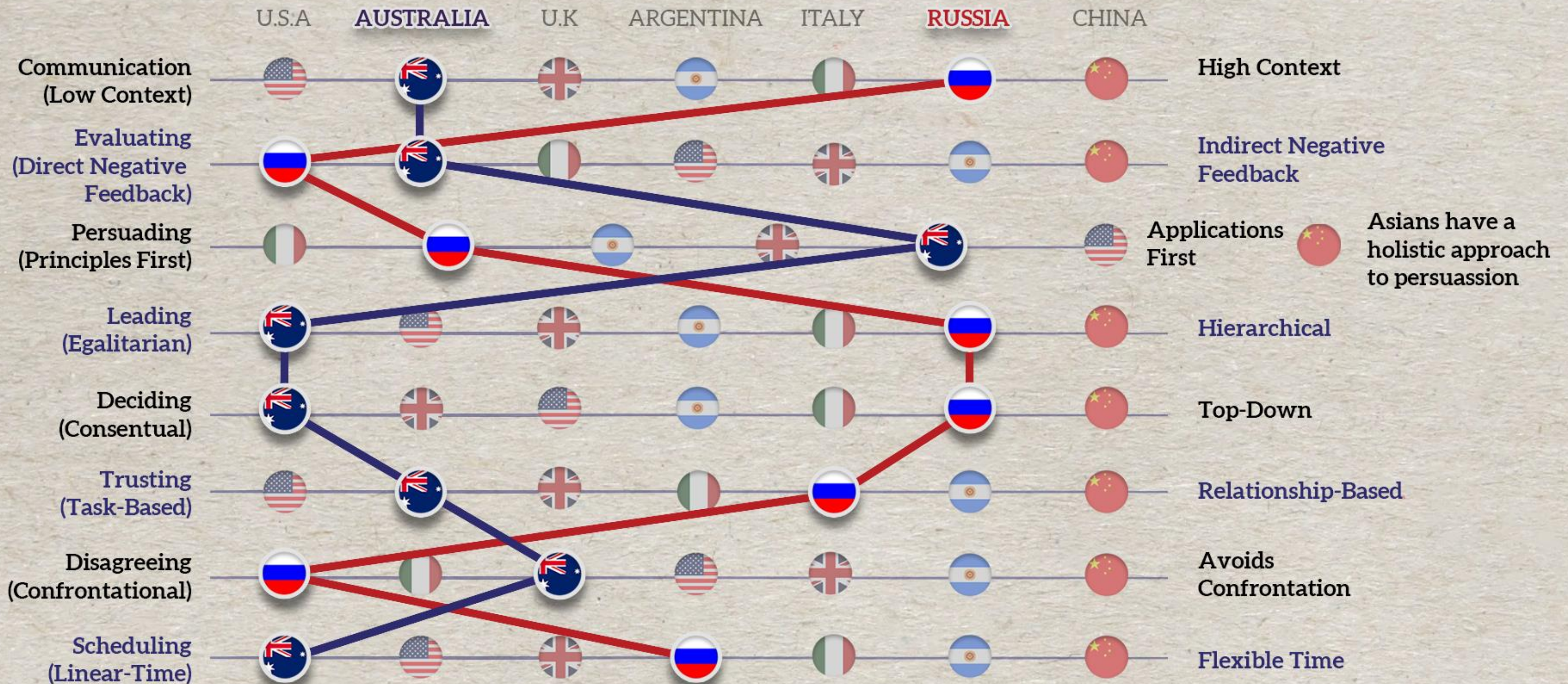
Communicating

Evaluating
Persuading
Leading
Deciding
Trusting
Disagreeing
Scheduling



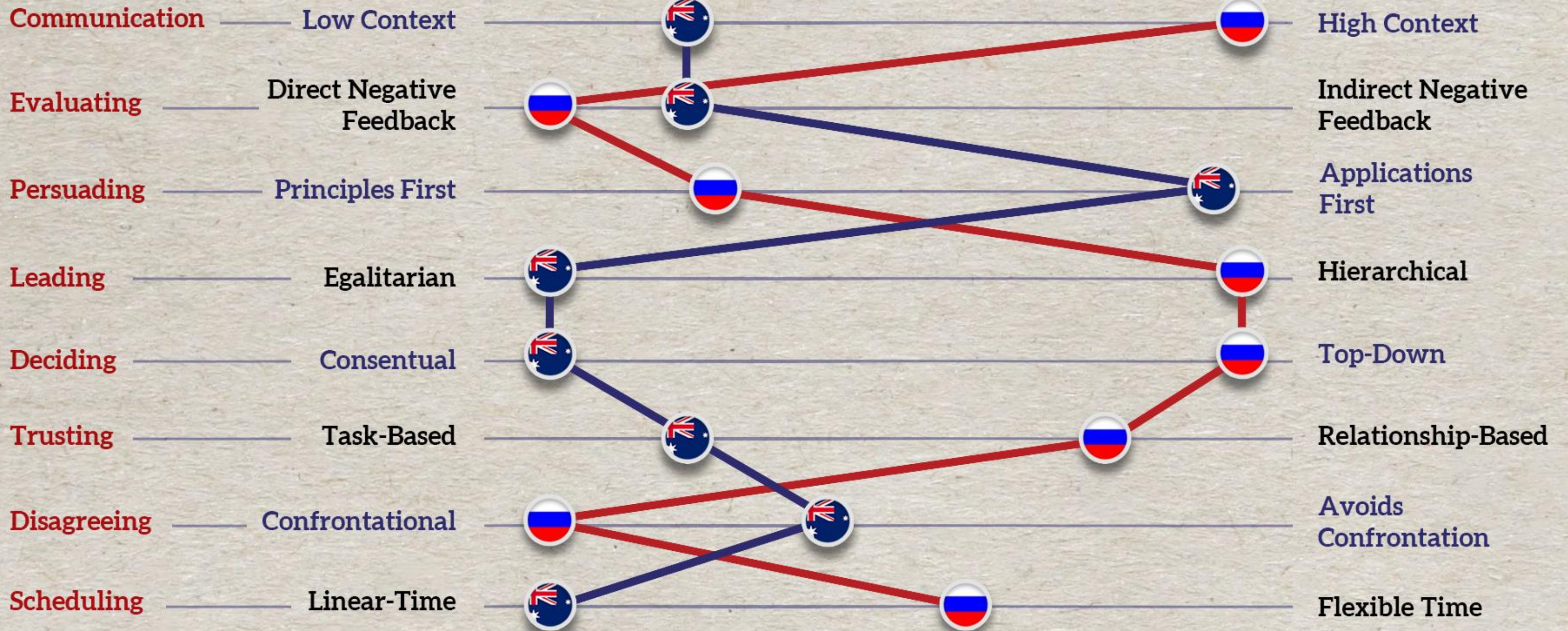


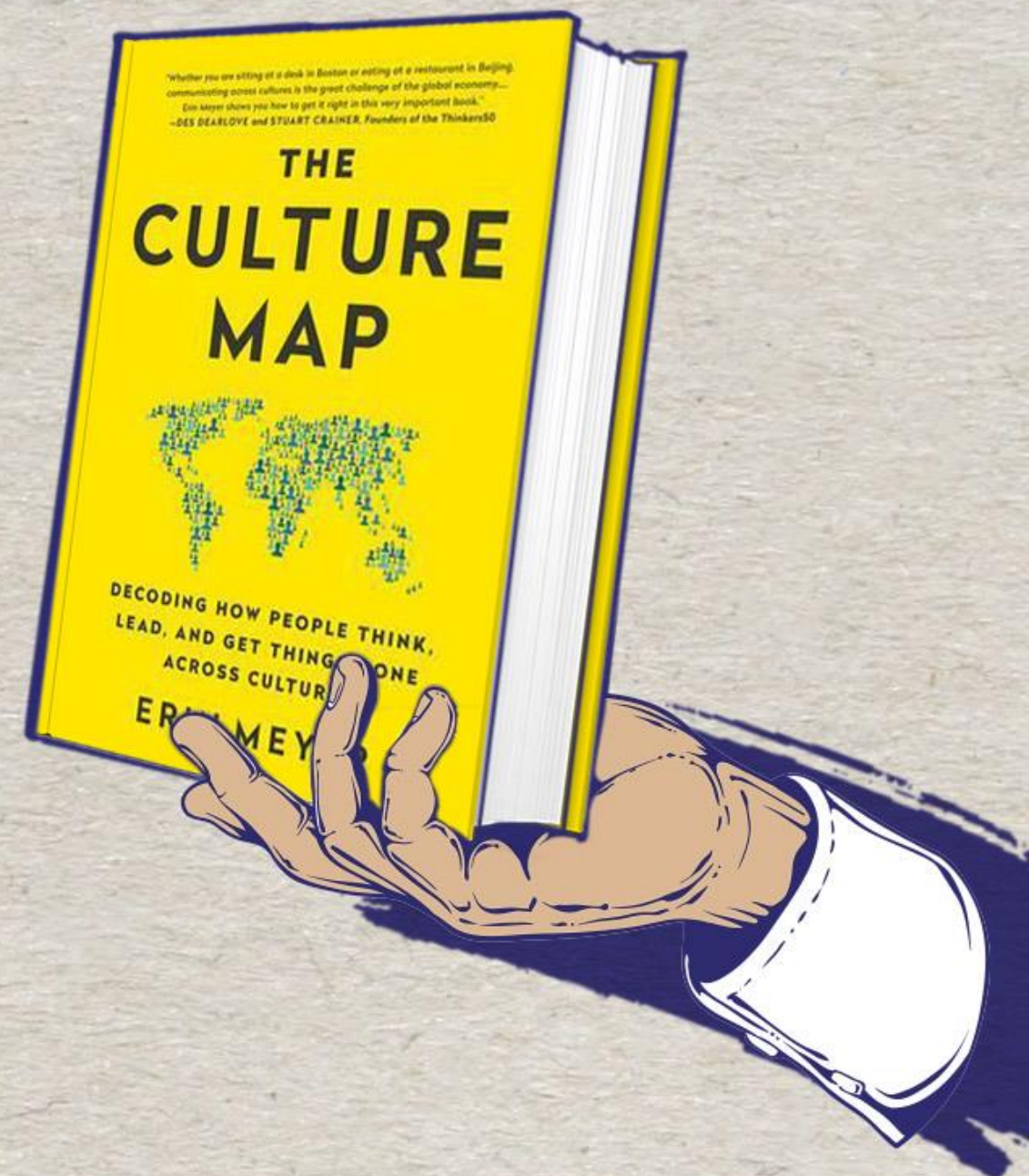
	U.S.A	AUSTRALIA	U.K	ARGENTINA	ITALY	RUSSIA	CHINA	
Communication (Low Context)								High Context
Evaluating (Direct Negative Feedback)								Indirect Negative Feedback
Persuading (Principles First)								Applications First Asians have a holistic approach to persuasion
Leading (Egalitarian)								Hierarchical
Deciding (Consensual)								Top-Down
Trusting (Task-Based)								Relationship-Based
Disagreeing (Confrontational)								Avoids Confrontation
Scheduling (Linear-Time)								Flexible Time



AUSTRALIA

RUSSIA







THAT'S
ME



References

The Culture Map

<https://www.erinmeyer.com/>

Sapiens

<https://www.ynharari.com/book/sapiens/>

Hiroshi Ishiguro's robots

<http://www.geminoid.jp/en/projects.html>